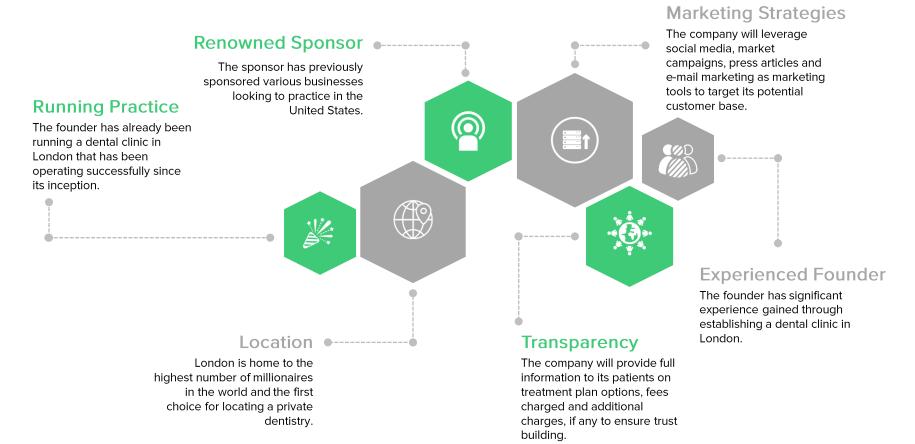
THE COMPANY

Tagline

Business Plan 2019

KEY SUCCESS FACTORS



SWOT ANALYSIS



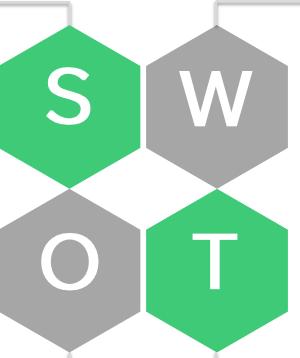


- Strong business ethics & strict standards will help in providing quality services.
- Professional dentists and nurses possessing strong skill set will help in carrying out complicated procedures with ease.

Opportunities



- Expand the business through establishing more clinics at adjoining locations to capture larger customers.
- Demand for quality practices is exceeding supply in most areas and market segments.

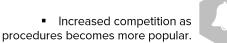


Weakness

- New business with no brand recognition in the market.
- Competition from already well established practices may hinder the business growth during the initial phase of working.



Threats





 Technological changes in the field of dental care can necessitate huge expenditure on latest equipment and dental infrastructure.

MARKETING STRATEGIES

Marketing is a key to the success for any business and dental practices are no exception. In order to attract new dental patients, the company will offer services at a competitive pricing, along with focus on quality, all backed by a solid dental marketing plan which has been outlined as follows:

