

# **Salesforce Projects**



## Atex Advertising and Salesforce Integration

Atex Advertising salesforce app which is a powerful, flexible, and comprehensive solution for media companies to manage the complexity of today's digital, classified and display advertising markets. It provides ad salespeople with the most effective tools to book, schedule, price, and process ads, including classified liner ads, display ads, combined classified and display ads, web ads, and inserts.

# Super Receptionist

SuperReceptionist is your personal reception hosted virtually in cloud telephony environment. With SuperReceptionist service you get a personal telephone number where your customers can call 24x7. This plugin will log all incoming/outgoing calls to CRM.

https://appexchange.salesforce.com/listingDetail?listingId=a0N300000DpxV9EAJ



#### Integration of Digital Marketing Tool with Salesforce

Developed app to use the Swift Digital Suite to create and automate emails, manage your events, send SMS and surveys. Score each participant's engagement and view all their activities directly in Salesforce. The Swift Digital Suite is a cloud-based platform designed to achieve all your online marketing communications objectives.

https://appexchange.salesforce.com/listingDetail?listingId=a0N3000000E5gReEAJ



## Employee Training Tool integrated with Salesforce

SharperAx is a role-play automation system that uses webcams to help your sales and service teams master the selling stories they need to gain credibility, have compelling conversations and move customers and prospects to action. SharperAx is the platform that makes it easy to systematically scale winning sales conversations, fix your close rate and seize all your revenue opportunities.

https://appexchange.salesforce.com/listingDetail?listingId=a0N3000000q66fEAA



#### Lead Management Solution inside Salesforce

Round-Robin Lead & Case Assignment Tool for large enterprises. Eliminate "cherry-picking", increases productivity, profitability and customer satisfaction. Main features : Large data volumes, Multi-queue priority assignments, Load Balance, Active Employee Assignment, High Performance/Focused Product Development.

<u>https://appexchange.salesforce.com/listingDetail?listingId=a0N300000059HOYEA2</u>

#### Advertisement Quote, Lead and Billing Integration

Developed a salesforce app integrating with Atex Advertising app of Atex which is a powerful, flexible, and comprehensive solution for media companies to manage the complexity of today's digital, classified and display advertising markets. It provides ad salespeople with the most effective tools to book, schedule, price, and process ads, including classified liner ads, display ads, combined classified and display ads, web ads, and inserts.



# **Salesforce Projects**



## <u>Hint Health</u>

Salesforce integration with Hint Health - A Membership Management and Billing Platform for Direct Care, Direct Primary Care, and Concierge Medicine Providers. Reporting on Bulk operations.

https://www.hint.com/



## **Localist**

Localist integration with salesforce. Salesforce Web API development for processing Localist products, orders, customers, booking, billing in salesforce. Data storage in CSV files and MySQL. Intuitive email templates.

# <u>Fixify</u>

Fixify Salesforce adapter is developed for syncing work orders, opportunity in salesforce from Fixify and vice versa. It uses REST API's from Fixify and expose salesforce functions as API for Fixify to call

• <a href="http://www.fixify.com/fixify-salesforce-adapter/">http://www.fixify.com/fixify-salesforce-adapter/</a>



FiX!F'

## Live agent salesforce chat window

Live Agent Salesforce Chat Window : Developed a Chat window feature for Adaptus salesforce website for providing their customers immediate access to help.

## **Circles**

Circles.io is a powerful app which makes meeting and networking a seamless and rich experience. One can instantly exchange contact information, form groups, and start communicating with a single tap. Your contacts' information is dynamically updated and automatically synced to your address book (if you choose auto sync). It is like having multiple business cards. You can control what to show to your contacts.



## **Commission Cow**

Founded by real estate professionals, CommissionCow's goal is to provide a fast and inexpensive solution to the short-term cash needs of colleagues in the industry.

CommissionCow.com serves licensed residential real estate agents across the United States. Sometimes cash can be tight and closings long. They keep agents liquid by providing funds before a closing happens, at the best rates in the industry.