



The Problem and the Opportunity

What the Market Needs

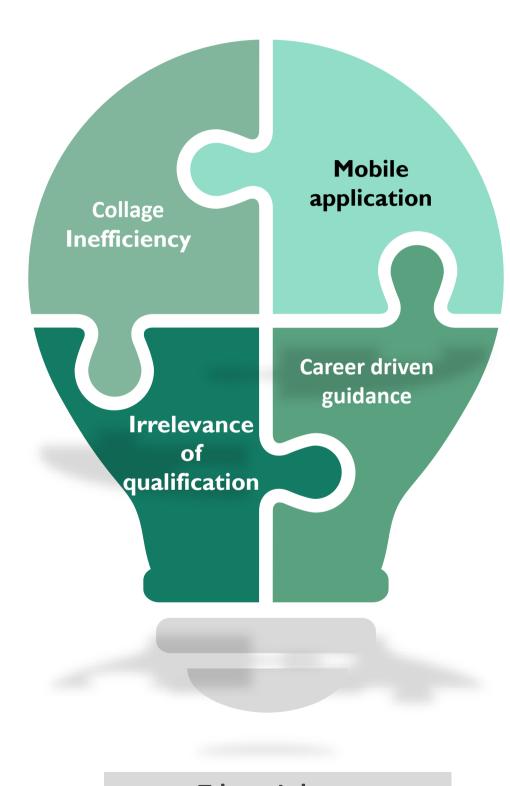
The Problem



Inefficiency in the collage system - student takes more units and time to graduate



Collage to career student success rate is low due to wrong module options



The Solution



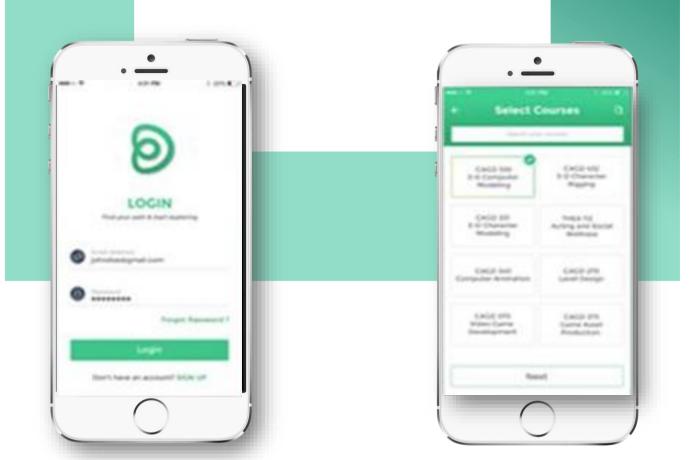
Matching the student profile to the degree - using cutting edge technology



Tools needed to successfully navigate through collage effectively

The Idea







Preamble

What Declare is

75% or more of the required courses for a recommended minor fall into the categories of completed, in-progress, or will be realized based on major requirements.

★ The Platform

User friendly mobile app and website that will decipher the appropriate course combination.

★ The Ecosystem

Develop a SaaS version to market directly to colleges.

Technology will augment the college adviser and increase student success



Industry Analysis

Why the Declare will be Successful

★ The U.S EdTech market is worth \$8.38 bn and is growing at 17.0% per annum

The Total Available Market (TAM)

Significant Trends

The U.S is the market leader when it comes to EdTech adoption



★ In 2016 EdTech startups targeting secondary education raised \$ 593 mn - many are successful

Potential for Success

Market for Declare

★ Mobile apps have a high propensity of success due to high penetration rates



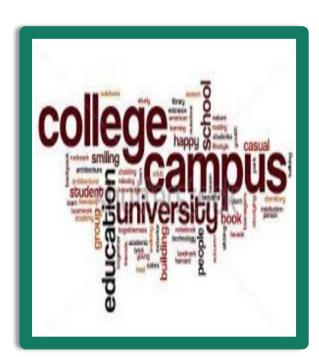
Market Traction

The Validation of Declare

The fully functioning

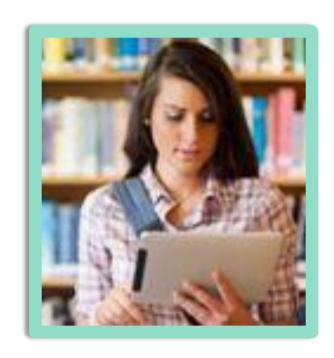
Declare app is live
available for IOS and

Android



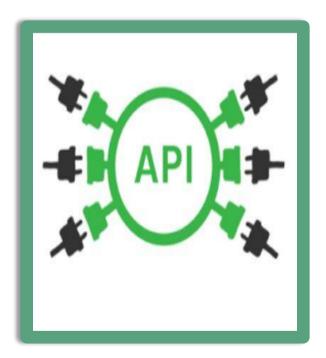
50 schools in the database

Partnerships



Attained 3400 users in 3 weeks during beta test at SDSU

Users



20 individual API s

API's



Fully developed website –www.getdeclared.com

Website



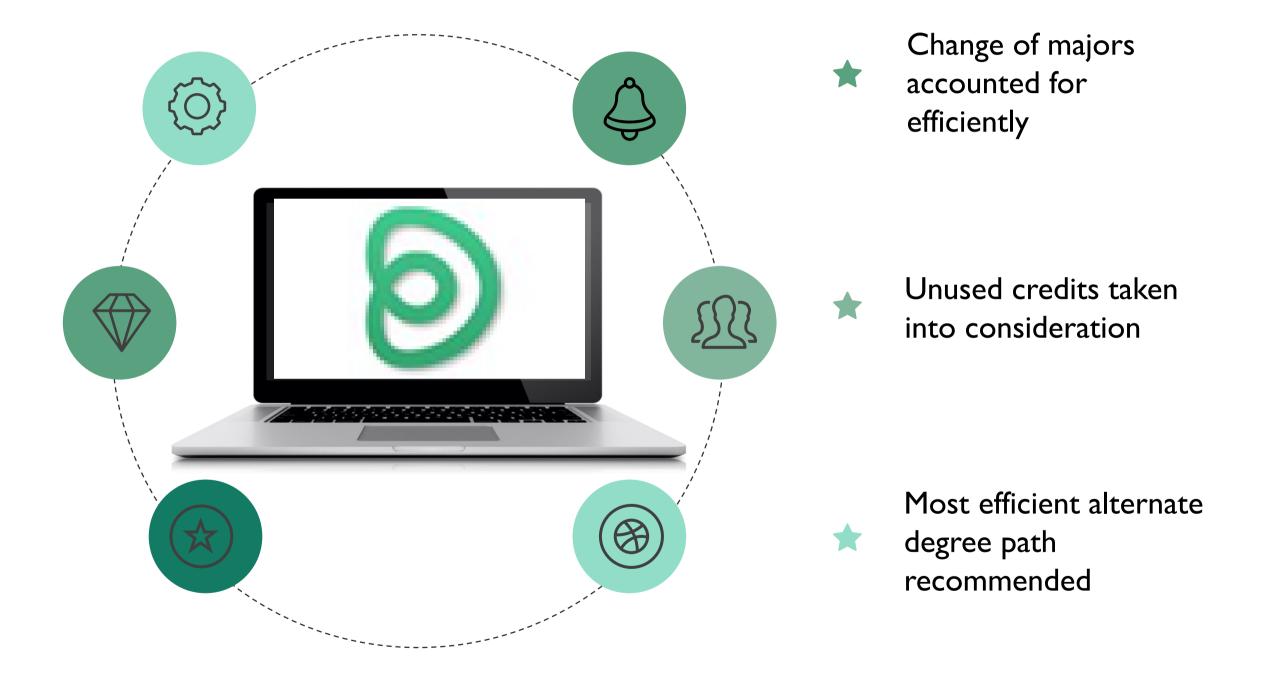
The SaaS Version

Versatile Features

Acute course selection based on profile hits

Personalized roadmap for the school

Assessment with future career goals



"Your life is your by design"



Competition

The Competitive Landscape

Declare is the first app of its kind in the marketplace!



Helps with application process

Cappex





Helps students find scholarship money

Scholarships.com

Scolarships.com



Guidance only on area of study



TMS



Assists with paying tuition and managing schedule

Guide

Path Sense



Target Audience Who will Benefit

Students

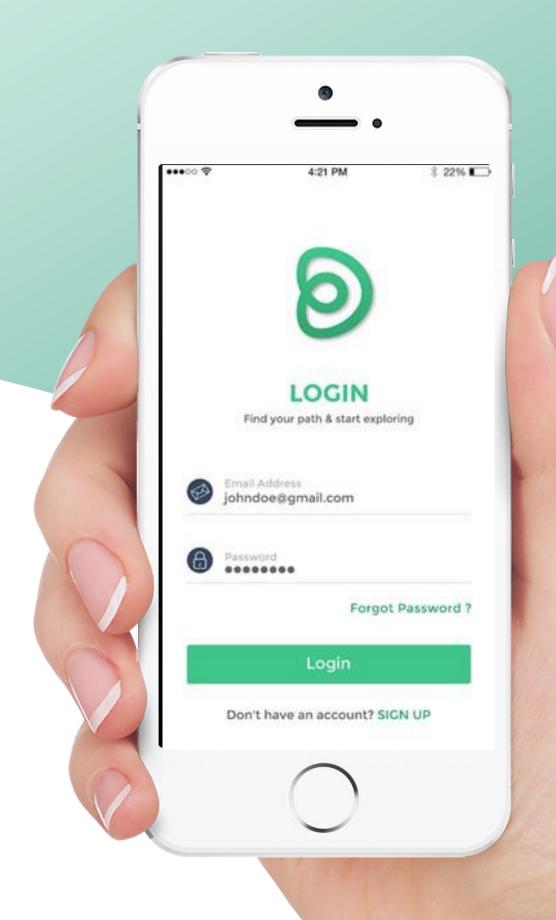


Any student who wishes to obtain a career oriented qualification quickly

Collages



Any college that wants to optimize their module structure

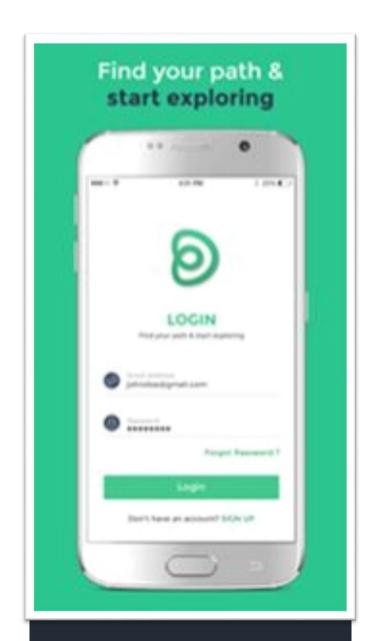






Features of the App

In Just Four Steps



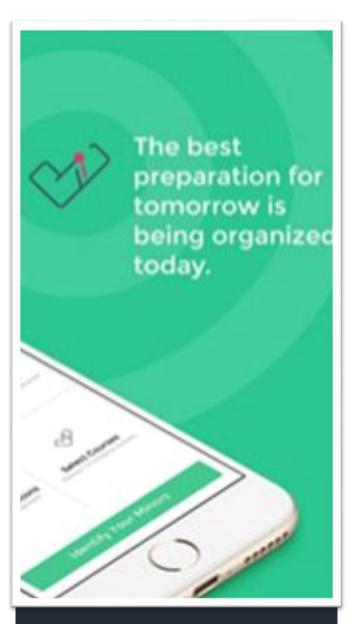
Create a Simple Profile within the App



Select your major and the courses completed so far



The app will calculate potential minors available

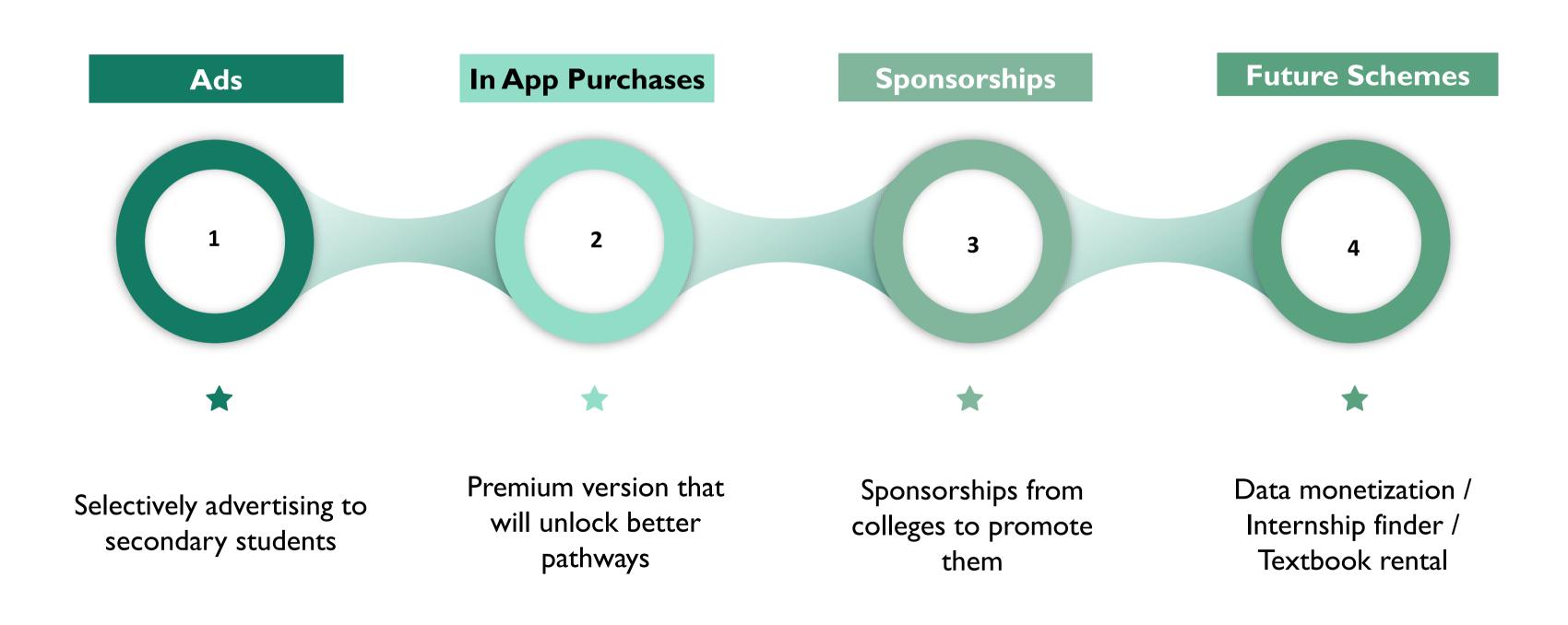


Output clarifying how to gain multiple qualification in minutes



The Revenue Streams

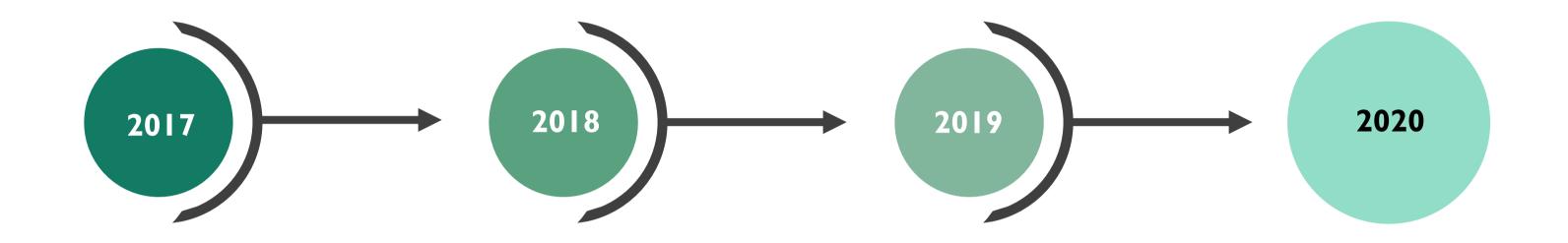
Profitability of Declare





The Roadmap

Expansion Plan



Developing the fully functional declare app and website

Launch of the product after testing phase and tying up with schools

Widening the reach across US and strengthening marketing campaign

Connecting with the UK market



Profile of the CEO

Tracy Mendoza

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Tracy is an accomplished executive with experience in operations, finance, strategic marketing. She is a Persuasive and tenacious leader with a proven track record.

Tracy is the Chief Financial Officer of Veg Service, Inc. since 1995. She is also a member of the Board of Directors of Academic Pathways.





The Future for Declare

Growth with SaaS

The Present

Student retention will increase ROI and revenues of colleges

Institutions spent \$ 700,000 p.a. for technology which is the potential for Declare



The Future

Saas will enable more features to be incorporated, which will be attractive to the users

This is a new revenue stream that Declare will harness

The Idea

THANK YOU!