

Santosh Chitalkar

Salesforce Solution Architect

A skilled salesforce solution architect, Einstein/wave analytics developer/consultant , ready to work in challenging environment. A result oriented professional who can work in fast-paced environment and able to deliver it on time with quality. Quick learner and enjoys being part of successful and productive team. Also possesses the strong ability to work individually.

Email : Santosh.chitalkar@gmail.com

Mobile : +91-9130018423

Professional Skills:

Salesforce:

Einstein Analytics, SAQL, XMD, dataflow, dashboard JSON, Bindings in Einstein, Apex, Triggers, Visualforce Pages, SOQL, Lightning, SFDC Customization, AppExchange, REST integrations, RFP

Tools:

Welkins Suite, Atlassian Jira, Scrum, Eclipse, Git-Kraken

Interest & Achievements:

Achievements:

“ Published a book on Einstein Analytics by PACKT publication.

“ Received project star award for my contribution in project & RFP.

Interest:

Blogging, Reading, Music, PC games

Professional Snapshot

- * Provided Salesforce, Lightning, Einstein/Wave Analytics architecture and administration including advanced configuration such as flow, Process builders and approval processes.
- * Worked on all aspects of Salesforce, Lightning and Einstein/Wave Analytics architecture and custom configuration and technical/functional capabilities, including changes and potential system implications. Project management methodology Agile/Kanban.
- * Developed salesforce.com user training materials and provided day-to-day end-user support;
- * Assist users/proactive best practices to enhance/increase knowledge of Salesforce Classic w/Lightning Experience.
- * Provided operational support including user and security management, hierarchies, roles, lead import and management and view creation.
- * Built and managed dashboards in SFDC and Wave, views, reports in Salesforce standard and custom objects
- * Expert /administrator for all existing sales pipeline reports, campaigns, opportunities and dashboards.
- * Established and implemented best practices with regards to system maintenance, configuration, development, testing, and data integrity.
- * Created POC, R&D for the MNC organizations.
- * Worked on 7 successful RFP.
- * Managed writing/reporting/presentation of the rollout of account opening and maintenance functions to front office
- * Conducted Refresh process by reviewing client data and incorporating new regulatory requirements into process
- * Drafted updates to the Client Onboarding Procedures
- * Created and produced quarterly reports for Management on performance metrics

Key Projects Handled

A Banking project

Core Skill - Einstein Analytics

Role - Solution Architect & Einstein Developer

Description - In this project, we have created two dashboards for VP and Executives of the bank. Dashboards displayed KPI, charts, Gauges. We have provided dynamic filters and access to data and visualization.

Responsibility -

- Creating Dataset, lenses
- Creating and scheduling dataflow.
- Creating recipes

Rodan & Fields - Skincare

Core Skill - Einstein Analytics, Salesforce

Role - Solution Architect & Salesforce Consultant

Description - Rodan and field is a american company which work on anti-aging skincare product. R+F is using salesforce - service cloud for case management. In this project, Einstein Analytics is used to create reports and dashboard.

Responsibility -

- Requirement gathering, Solution design and team & work management
- Optimization projects to make them error prone and even helps to save delivery time.
- Code optimization and reuse is a key area to reduce the redundancy and optimize the

Atos Group - Recruitment

Core Skill - Lightning development

Role - Salesforce consultant & Lightning Developer

Description - Allegis Group, Inc. is an international talent management firm headquartered in Hanover, Mary-land, U.S. that provides staffing and workforce management services to clients in the IT industry, sales and mar-keting, law firms, financial services, and human resource management.

Responsibility -

- managing Users Roles Profiles , Custom development of components
- Creating lightning components
- Code Optimization

Madison balldrop Inc

Core Skill - Salesforce development & Einstein Developer

Role - Solution Architect & Einstein Developer

Description - In this project, we have created two dashboards for VP and Executives of the bank. Dashboards displayed KPI, charts, Gauges. We have provided dynamic filters and access to data and visualization.

Responsibility -

- Administration, Configuration, Implementation and support experience on Salesforce.com CRM.
- Experience working with Force.com IDE in design and development of Custom Application for Complex Business Processes.
- Possess comprehensive understanding of CRM business processes like Campaign
- Management, Lead Management, Account Management and Case Management.
- Extensive knowledge of Salesforce.com implementation cycle in Sales, Marketing, Service and support modules.
- Skilled in customizing standard objects and develop Custom objects, Page-Layouts, and Record-types to distinguish between various requirements.
- Implemented renewal process for in salesforce.
- Worked on sending out email notification using trigger.
- Creating reports and dashboards for executives
- Working on dashboard JSON, SAQL and other customization

Education:

Bachelor of Engineering:

Year - 2012

Grade - First class

College - PCCOE, Pune

HSC:

Year - 2007

Grade - First class

College - New art & Science
college, Ahmednagar

Employment History:

Independent Freelancer

Year - 08/2016 - Present

Designation - Consultant

eClerx pvt ltd

Year - 01/2014 - 07/2016

Designation - Senior Developer

Raider Data Services

Year - 10/2012 - 12/2013

Designation - Consultant

Language:

English:

Fluent

Marathi:

Native, Mother tongue