



# IRFAN HAIDER

PROJECT MANAGER, SALES  
MANAGER, ACCOUNT  
MANAGER

## WORK EXPERIENCE

**Project Manager:** Results-driven professional with 5+ years of experience in managing complex projects from initiation to successful completion. Adept at leading cross-functional teams, managing risks, and delivering projects on-time, within budget. Skilled in stakeholder management and project planning. Proven success in exceeding customer expectations.

**Sales Manager:** Experienced professional with 7+ years in sales management, driving revenue growth and exceeding sales targets. Skilled in developing and implementing sales strategies, building sales teams, and establishing customer relationships. Strong communication and negotiation skills. Proficient in CRM tools.

**Account Manager:** Dynamic individual with 5+ years of experience in customer relationship management and business development. Proven track record of increasing customer satisfaction, loyalty and revenue. Strong problem-solving and interpersonal skills, with the ability to communicate effectively with cross-functional teams and senior management.

**Accounting:** Detail-oriented accountant with 5+ years of experience in bookkeeping, financial reporting, and tax preparation. Skilled in using accounting software to manage accounts, payroll, and inventory. Strong analytical skills, capable of identifying and resolving complex accounting issues. Experienced in preparing and reconciling financial statements, ensuring compliance with accounting standards.

## PROFILE

I have 3 years experience in project management, sales management, account management, accounting

## SKILLS

- Project Management
- sales management
- account management
- Accounting
- Office management
- Process Improvement



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