## CNCT SOCIAL

**CREDENTIALS DECK** 



#### Nikhil Arora, Digital Brand Architect

10 years in the marketing domain - Digital Marketing, Brand Building, Public Relations expert and Growth Hacker.

Substantial experience in Building Food & Beverage concepts, Consumer Technology products, Financial Services, Co-working spaces and Music.

Get in Touch
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#### **Services Offered**



Digital Marketing Plan & Strategy



Social Media Marketing



Content Marketing



Online Advertising



Public Relations



Media Relations







## **Ongoing Projects**









#### Night Club Brigade

LILT, Lower Parel Barrel & Co, Andheri West The XII Floor, Malad Barrel Mansion, Vile Parle

End to End Social Media Management for these night clubs, event promotion, Social Media Campaigns.

Offline branding – design collaterals – Menus, tent cards, innovative box designs.

Social Media Influencer program for The XII Floor.

Complete Social Media promotions program for these clubs























### Famous Working Company

**Co-working Space by Famous Studios** 

End to End Social Media Management for the co-working space right from the inception.

Lead Generation Campaign, Brand Building on Social Media.

Community development and complete creative support to Famous Working Company.

Offline branding - design collaterals for various training programs.













#### **Chart Advise**

A Premier Investment advisory, portfolio management and training firm.

**Objective - increase attendance in Technical** Training programs and clientele.

Brand Redesign - online and offline.

End to End Digital Marketing - Lead generation, thought leadership, content development and marketing.

Offline branding - design collaterals for various training programs.









is not the same anymore, It is being influenced by a variety of factors most of which are beyond our control. As practitioners of Technical Analysis we believe that following the price movements of liquid asset classes one could engage with the financial markets better. Se it Equity, Derivatives, Commodity or Currency one could always benefit uning Technical Analysis

Preparation

Build a structure for consistent

Get LIVE practical training in a porfessional trading organization Trading and Investing. MI FROILITY AVAILABLE CALL TODAY TO GET WORE INFO

Profit from Momentum

"Create" Highly Profitable

Oevelop a strong mindset

for market analysis

Strategies for Regular Income



#### **Trading Strategy Conclave**

**Chart Advise Annual Traders Seminar** 

Objective - Fill the seats with enthusiastic traders and sell Chart Advise products

Brand Redesign - online and offline.

End to End Digital Marketing - Lead generation, YouTube campaign, Display campaign

We sold all 100 seats 20 days before the event.

We spent a total of Rs 13,000 to get 100 people in the house.





































#### **Vivanta Hospitality**

Kook, Kilo King and Vivanta Catering Services-

Complete brand design, collateral development and business development project for the three brands

Kilo king new year campaign amassed over Rs 1 lakh building in one weekend. Using all digital marketing platforms.

Conceptualised food festivals and executed them end to end.

In just 3 months we have elevated the brand personality of kook and kilo king











#### **OPA Hospitality**

Bombay Food Truck, Le café, Hotel Jewel of Chembur, Moksha and more

End to End Digital Marketing for OPA Hospitality – Social Media Management, Website development, Brand Building and Sales Pipeline.

Blogger and Influencer Management for Bombay Food Truck and Le Café

Established interesting food concepts like Poutinewalla and Room Service to enhance OPA Hospitality profile and service offering.

### OPA Hospitality More

Established Bombay Food Truck as the most renowned brand in the food truck market in India – thanks to its Online Brand presence and offline presence.

- 11000 Instagram followers.
- Verified page on facebook.
- Solid pipeline for events

Elevated Le Café as an upscale all day dining bistro – introduced food festivals every month to establish thought leadership in the geocentric suburb –

 Sold over 800 pizzas in Pizza Festival and 1200 waffles in Waffles & Pancake festival in a month.





















#### **Camile Thai - Ireland**

Established Camile Thai Kitchen as inspirational takeaway brand in Ireland.

Increased yoy sales on online channels from 25% to 40% with the help of a strong Social Media and Digital Marketing Campaign.

Executed a digital campaign with a Michelin Star Chef to deliver record sales for the brand with an integrated Marketing & Online Marketing campaign.

Establishes contacts with colleges to drive student brand ambassador program to drive sales for the outlets.

#### Foodlink

Foodlink Banquets & Catering, China Bistro, India Bistro and Glocal Junction

Complete social media control for the launch of Glocal Junction, Andheri social media, Bloggers and online web portals.

End to End social media management of China Bistro, India Bistro and Foodlink – Banquets & Catering.

End to End website development

- · www.chinabistro.in
- · www.indiabistro.in
- www.foodlink.in

Manage external partners for promotion Zomato & Swiggy.

Blogger and influencer management for China Ristro & India Ristro







## Love for music & digital marketing











#### Trance Hub & EDM Bytes

Establish and run India's largest community of Trance fans for over 11 years – Trance Hub.

- 4 lakh page views a year,
- over 16000 Twitter Fans,
- 19000 Facebook fans and
- over 5000 Instagram fans.

A platform for the latest in Trance and Progressive Music around the world. Interviewed all top Trance artists in the world – Armin Van Buuren, Above & Beyond, Paul Van Dyk, Paul Oakenfold and the list goes on.

Events – Established and Curated trance events in India, Czech Republic and Ireland for trance music fans with solid following – used digital mediums to propel sales and attendance at these events.

Launched world's first dance music news app – EDM Bytes – EDM News in 60 words with over 5000 downloads.

# Public Relations highlights



## The Public Relations Stint

Extensive Experience in Public Relations management for established Consumer Technology Brands – Creative and Razer – Product Launch, Product Reviews and ongoing PR campaigns.

Solid Experience in dealing with Media for Listed IT clients – Fistsource Solutions, Persistent Systems, Cable & Wireless and BlackBerry

Established Digital Footprint for Western Digital – the global leader in storage technology







#### **Social Media Links**

- in https://www.linkedin.com/in/nuanse
- f https://www.facebook.com/nuanse
- https://twitter.com/nuanse
- https://www.instagram.com/nuanse0/

