# PRIYANSH PATODI

## SKILLS

Natural Leader, Detail Oriented, Passionate and personable, Efficient in Microsoft Office, Good language & communication skills.

#### EXPERIENCE

### **Amazon Specialist**

I have 8+ years of experience in handling AMAZON accounts and have helped & handled over 25 accounts of clients till date.

I have provided customer support services to clients in which I have done inventory management, Return and refund management, order management, customer replies, etc.

I have also run PPC ads on various Amazon accounts. I have experience running Amazon Brand , Product Display and Sponsored Product Ads.

Research and identified various opportunities to sell products on Amazon using different tools. Suggested Products to Amazon Sellers as per the market trends. Managed Post sales report on Amazon & provided brief to the client to improve the metrics.

#### **E-commerce Specialist**

I have 4+ years of experience working on different Ecommerce platforms like Ebay, Etsy, Shopify, Walmart, etc.

I have done store customization, product listing/optimization and store optimization & have also provided help and advice to customers using organization products or services.

### SUMMARY

Self-motivated professional with over 8+ years of experience in Ecommerce and Amazon.
Qualified E-commerce and Amazon specialist with dynamic skills and expertise in managing multiple seller accounts. Passionate about learning and analyzing new strategies, implementing them to increase net margins and sales.

#### **EDUCATION**

Prestige Institute of Management & Research

> MBA (2009–2013) IBPS- HSS (2007-2009)

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