

Proposal for Fil-Pacific Apparel Corporation

Prepared by: Ijun Jenina C. Java
Account Manager

Mr. Arthur Relatado
Fil-Pacific Apparel Corporation

Dear Mr. Arthur,

I am pleased to present you this proposal for a Fuji Xerox solution that will allow Fil-Pacific Apparel Corporation to be more productive and profitable.

I believe that the DocuCentre-IV 2060/3060, DocuCentre-IV C2263N/C2265N, DocuCentre SC2020 and DocuCentre-V C2275/C3375 will address your current concerns on Cost Savings, Business Productivity and Improvement and Environmental Management. This solution offers superior value – from its high image quality, advanced features and user-friendliness to its seamless integration to your operations, lower operating costs and improved productivity.

I understand that this solution is a large investment that will impact your business. But Fuji Xerox believes in accountability to our customers and will support you every step of the way. From delivery to installation, from user training to after-sales service support, we at Fuji Xerox Philippines pride ourselves with the extent, speed and level of professionalism of our service support to all our clients.

I truly appreciate your consideration of Fuji Xerox products and solutions. I look forward to reviewing this proposal with you at your earliest convenience. If you have any questions, please do not hesitate to contact me at **(02) 878 5200** or by email at **Ijun.Jenina.Java@phl.fujixerox.com**

Sincerely,

Ijun Jenina C. Java
Account Manager
Metro Area 2- Manila/Parañaque Area

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Executive Summary

Introduction

We are pleased to present this proposal to Fil-Pacific Apparel Corporation. We appreciate the time your staff invested to help us better understand the business challenges you are facing. This proposal addresses:

- Fil-Pacific Apparel Corporation current business objectives and requirements
- The Fuji Xerox Solution
- The business benefits Fil-Pacific Apparel Corporation will realize from the implementation of our recommendation

Fil-Pacific Apparel Corporation Business Objectives

- **Cost Reduction**
- Business Productivity and Improvement
- Accountability

Fuji Xerox Solution

Based on our evaluation and understanding of Fil-Pacific Apparel Corporation, we are recommending the following:

- Machine Model:
 - DocuCentre-IV 2060/3060
 - DocuCentre-IV C2263N/C2265N
 - DocuCentre SC2020
 - DocuCentre-V C2275/C3375
- Machine Configuration
 - Copy, Print and Scan
- Software:
 - No Software requirement for Manage Print Project

This solution addresses Fil-Pacific Apparel Corporation current needs and supports your plans for future growth.

The DocuCentre-IV 2060/3060, DC-IV 2263N/C2265N, DocuCentre SC2020 and DocuCentre-V C2275/C3375 CPS will give you the following benefits:

1. Better Quality Equipment (output quality & reliability)
2. Lower running cost
3. Better Productivity (more features available)
4. More control and administration of costs
5. Easy to use access control through proximity card feature (future state)
6. Better after sales service

We are confident that our recommended solution will help Fil-Pacific Apparel Corporation achieving desired Cost Savings, Business Productivity & Improvement and Accountability.

Current Situation

Based on the assessment made, the following details are the present printers deployed in Fil-Pacific Apparel Corporation.

Machine Location and Models Based on the Assessment in the Main Office

No.	Floor	Department	Machine Model
1	1st	Clinic	HP Deskjet Ink Advantage 3545
2	1st	HRD Office	Epson L800
3	1st	HRD Office	HP Colorjet CP1515n
4	1st	HRD Office	HP Laserjet P1102w
5	1st	HRD Office	HP Laserjet P1102w
6	1st	JAG PDS Office	Epson L800
7	1st	JAG PDS Office	Epson L800
8	1st	JAG Production	Epson L800
9	1st	JAG Production	Epson L800
10	1st	JAG Production	HP Laserjet M1522nf
11	1st	JAG Production	HP Laserjet P1102w
12	1st	JAG Production	HP Laserjet P1102w
13	1st	JAG Production	HP Laserjet P2035n
14	1st	Von Dutch Sales	HP Officejet 7110
15	1st	LEE Sales	Epson L800
16	1st	LEE Sales	HP Laserjet P1102
17	1st	LEE Sales	HP Deskjet F4280
18	1st	LEE PDS	HP Laserjet CP1525n
19	1st	LEE PDS	Epson L800
20	1st	LEE MPIM	HP Officejet 7110
21	1st	LEE MPIM	HP Officejet 7110
22	1st	LEE MPIM	HP Officejet 7110
23	1st	LEE MPIM	HP Officejet 7110
24	1st	LEE MPIM	HP Laserjet P1102
25	1st	LEE MPIM	HP Officejet 4500
26	1st	LEE Designers (Production)	Epson L800
27	1st	LEE Designers (Production)	Epson L800
28	1st	LEE Designers (Production)	HP Deskjet 1280
29	1st	LEE Designers (Production)	HP Deskjet 7110
30	1st	LEE Designers (Production)	HP Officejet 7110

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Current Situation

Machine Location and Models

Based on the Assessment in the Main Office

No.	Floor	Department	Machine Model
31	1st	EDP	HP Laserjet P3015
32	1st	EDP	HP Laserjet P3015
33	1st	EDP	HP Laserjet P3015
34	1st	EDP	HP Laserjet P3015
35	1st	EDP	HP Laserjet P4250
36	1st	EDP	HP Laserjet P4250
37	2nd	Tribal Sales	HP Deskjet F4280
38	2nd	Tribal Sales	HP Deskjet Ink Advantage 3545
39	2nd	Tribal Sales	HP Officejet 7110
40	2nd	Tribal Sales	HP Officejet 7110
41	2nd	Tribal Merchandising	HP Officejet 7110
42	2nd	Tribal Merchandising	HP Officejet 7110
43	2nd	Tribal Merchandising	HP Officejet 7110
44	2nd	Tribal Merchandising	HP Officejet 7000
45	2nd	Tribal Merchandising	HP Officejet 7110
46	2nd	Von Dutch PDS	Epson L100
47	2nd	Bottoms	Epson L800
48	2nd	Bottoms	Epson L800
49	2nd	Bottoms	Epson L800
50	2nd	Bottoms	HP Deskjet 1280
51	2nd	Bottoms	HP Officejet 7110
52	2nd	Bottoms	HP Officejet 7110
53	2nd	Bottoms	HP L1300
54	2nd	LEE Designers	Epson L800
55	2nd	LEE Designers (Creatives)	HP Deskjet D2660
56	2nd	LEE Designers (Merchandising)	HP Photosmart Ink Advantage
57	2nd	LEE Designers (Merchandising)	HP Deskjet 1280
58	2nd	LEE Designers (Merchandising)	HP Officejet 7110
59	2nd	SVP Room	Epson L800
60	2nd	SVP Room	HP Deskjet F4480

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Current Situation

Machine Location and Models

Based on the Assessment in the Main Office

No.	Floor	Department	Machine Model
61	2nd	JAG MPIM	HP Officejet 7110
62	2nd	JAG MPIM	HP Officejet 7110
63	2nd	JAG MPIM	HP Officejet 7110
64	2nd	JAG MPIM	HP Officejet 7110
65	2nd	JAG MPIM	HP Officejet 7110
66	2nd	JAG MPIM	Epson L800
67	2nd	JAG MPIM	Epson L800
68	2nd	JAG Sales	HP Deskjet Ink Advantage 1015
69	2nd	JAG Sales	HP Deskjet Ink Advantage 2060
70	2nd	JAG Sales	HP Deskjet Ink Advantage 3545
71	2nd	Bookers and Store Planning	Epson L800
72	2nd	Bookers and Store Planning	HP Deskjet Ink Advantage 3545
73	2nd	USPA	Epson L800
74	2nd	USPA	HP Officejet 7110
75	2nd	USPA (MPIM)	Epson L120
76	3rd	Admin (IT)	HP Officejet 7110
77	3rd	PDS (DCWH)	HP Laserjet P1102
78	3rd	MIS	HP Deskjet 1280
79	3rd	PMG (Merchandising)	HP Officejet K7100
80	3rd	Q-Creative	HP Deskjet Ink Advantage 2010
81	4th	Botak (Merchandising)	Epson Stylus T1100
82	4th	WTS Office (4th floor - W former Office)	Canon Pixma iP2770
83	4th	Marketing	HP Laserjet M1522nf
84	4th	Creatives (IT)	HP Laserjet Pro 200 Color
85	4th	Creatives	Epson L800
86	4th	Creatives	HP Officejet 7000
87	4th	Creatives	HP Deskjet D2660
88	4th	Creatives	HP DesignjetT120
89	4th	Creatives	HP Color Laserjet CP5225
90	4th	Creatives	Canon Pixma ix6560
91		MPIM	Epson L110

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Current Situation

Machine Location and Models

Based on the Assessment in the Main Office

UBIX MACHINE RENTALS

No.	Floor	Department	Machine Model
1	1st	JAG PDS Office	Konica Minolta BizHub 283
2	1st	Right Wing Aisle	Konica Minolta BizHub 250
3	1st	Right Wing Aisle	Konica Minolta BizHub 250
4	1st	Left Wing Aisle	Konica Minolta BizHub 363
5	2nd	Bookers and Store Planning	Konica Minolta BizHub 283
6		DC WHSE-MAIN	Konica Minolta BizHub

Based on the Assessment in the Villonco Office

No.	Floor	Department	Machine Model
1		Finance	Epson L800
2		Finance	Epson L800
3		Finance	Epson L800
4		PDS	Epson L800
5		Payroll	HP Laserjet 1020
6		Audit	HP Laserjet CP1525n
7		Finance	HP Deskjet Ink advantage 2060
8		DCWH	HP Deskjet Ink Advantage 3545
9		Finance	Brother MFC9320CW

UBIX MACHINE RENTALS

No.	Floor	Department	Machine Model
1		DC WHSE	Konica Minolta BizHub
2		Finance	Konica Minolta BizHub

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Current Situation

Consumable Cost

Based on the Actual Consumption (Makati Office)

Printer Model	Toner #	Description	Quantity	Net Price		Subtotal	
Brother MFC9320CW	BROTHER TN240	K	5	Php	3,100.00	Php	15,500.00
	BROTHER TN240	C	4	Php	3,100.00	Php	12,400.00
	BROTHER TN240	M	5	Php	3,100.00	Php	15,500.00
	BROTHER TN240	Y	4	Php	3,100.00	Php	12,400.00
Canon Pixma ix6560	CANON 726	K	23	Php	525.00	Php	12,075.00
	CANON 726	C	36	Php	525.00	Php	18,900.00
	CANON 726	M	42	Php	525.00	Php	22,050.00
	CANON 726	Y	32	Php	525.00	Php	16,800.00
Canon Pixma ip2770	CANON 810	K	26	Php	665.00	Php	17,290.00
	CANON 811 CLD		17	Php	865.00	Php	14,705.00
Canon ix6560	CANON PGI-725		35	Php	550.00	Php	19,250.00
Epson Me 32	EPSON 141	K	5	Php	315.00	Php	1,575.00
	EPSON 141	C	2	Php	360.00	Php	720.00
	EPSON 141	M	2	Php	360.00	Php	720.00
	EPSON 141	Y	1	Php	360.00	Php	360.00
Epson L100 Epson L110 Epson L120	EPSON L100 T6641	K	17	Php	285.00	Php	4,845.00
	EPSON L100 T6642	Y	13	Php	285.00	Php	3,705.00
	EPSON L100 T6643	M	11	Php	285.00	Php	3,135.00
	EPSON L100 T6644	Y	12	Php	285.00	Php	3,420.00
HP Deskjet Ink Advantage 3545	EPSON L800 T6731	K	96	Php	485.00	Php	46,560.00
	EPSON L800 T6732	C	42	Php	485.00	Php	20,370.00
	EPSON L800 T6733	M	52	Php	485.00	Php	25,220.00
	EPSON L800 T6734	Y	48	Php	485.00	Php	23,280.00
	EPSON L800 T6735 L.	C	46	Php	485.00	Php	22,310.00
	EPSON L800 T6736 L.	M	46	Php	485.00	Php	22,310.00
HP OfficejetK7100	HP 15	K	2	Php	1,325.00	Php	2,650.00
HP Deskjet D2660 HP Deskjet F4480	HP 60	K	18	Php	600.00	Php	10,800.00
	HP 60 COLORED	TRI	13	Php	700.00	Php	9,100.00
HP Deskjet D2660 HP Deskjet F4480	HP 678	K	106	Php	350.00	Php	37,100.00
	HP 678 COLORED	TRI	108	Php	350.00	Php	37,800.00

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Current Situation

Consumable Cost

Based on the Actual Consumption (Makati Office)

Printer Model	Toner #	Description	Quantity	Net Price		Subtotal	
HP Photosmart Ink Advantage 4500	HP 703	K	14	Php	335.00	Php	4,690.00
	HP 703 COLORED	TRI	16	Php	335.00	Php	5,360.00
HP Deskjet Ink Advantage 2060	HP 704	K	46	Php	335.00	Php	15,410.00
	HP 704 COLORED	TRI	31	Php	335.00	Php	10,385.00
HP Designjet T120	HP 711	K	1	Php	1,370.00	Php	1,370.00
	HP 711	C	1	Php	1,150.00	Php	1,150.00
	HP 711	M	1	Php	1,150.00	Php	1,150.00
	HP 711	Y	1	Php	1,150.00	Php	1,150.00
HP Deskjet 1280	HP 45	K	12	Php	1,230.00	Php	14,760.00
	HP 78 COLORED	CMY	34	Php	1,335.00	Php	45,390.00
HP Officejet 7000 HP Officejet 7500A	HP 920	K	34	Php	750.00	Php	25,500.00
	HP 920 XL	K	19	Php	1,200.00	Php	22,800.00
	HP 920	C	34	Php	560.00	Php	19,040.00
	HP 920	M	33	Php	560.00	Php	18,480.00
	HP 920	Y	38	Php	560.00	Php	21,280.00
HP Photosmart C4180	HP 98	K		Php	730.00	Php	-
	HP 93 COLORED	CMY	1	Php	880.00	Php	880.00
HP Officejet 7110	HP 932	K	163	Php	1,400.00	Php	228,200.00
	HP 933	C	143	Php	750.00	Php	107,250.00
	HP 933	M	145	Php	750.00	Php	108,750.00
	HP 933	Y	146	Php	750.00	Php	109,500.00
HP Deskjet 1280 HP OfficejetK7100	HP 96	K	19	Php	1,260.00	Php	23,940.00
	HP 97 COLORED	TRI	21	Php	1,350.00	Php	28,350.00
HP Colorjet CP1515n	HP CB540 REFILL TONER	K	4	Php	1,800.00	Php	7,200.00
	HP CB541 REFILL	C	1	Php	1,800.00	Php	1,800.00
	HP CB543 REFILL	M	1	Php	1,800.00	Php	1,800.00
	HP CB543	M	1	Php	2,950.00	Php	2,950.00
HP Lasejet P1102	HP CE285A	K	2	Php	3,000.00	Php	6,000.00

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Current Situation

Consumable Cost

Based on the Actual Consumption (Makati Office)

Printer Model	Toner #	Description	Quantity	Net Price	Subtotal
HP Laserjet 1025*	HP CE310	K	1	Php 2,300.00	Php 2,300.00
	HP CE310 REFILL	K	3	Php 1,800.00	Php 5,400.00
	HP CE311	C	1	Php 2,500.00	Php 2,500.00
	HP CE311 REFILL	C	3	Php 1,800.00	Php 5,400.00
	HP CE312 REFILL	Y	3	Php 1,800.00	Php 5,400.00
	HP CE312	Y	1	Php 2,500.00	Php 2,500.00
	HP CE313	M	1	Php 2,500.00	Php 2,500.00
	HP CE313 REFILL	M	3	Php 1,800.00	Php 5,400.00
Hp Laserjet CP1525	HP CE320	K	1	Php 3,140.00	Php 3,140.00
	HP CE320 REFILL	K	3	Php 1,800.00	Php 5,400.00
	HP CE321 REFILL	C	2	Php 1,800.00	Php 3,600.00
	HP CE322 REFILL	Y	2	Php 1,800.00	Php 3,600.00
	HP CE323 REFILL	M	3	Php 1,800.00	Php 5,400.00
HP Color Laserjet CP5225	HP CE740	K	1	Php 6,500.00	Php 6,500.00
	HP CE741	C	1	Php 11,400.00	Php 11,400.00
	HP CE742	M	1	Php 11,400.00	Php 11,400.00
	HP CE743	Y	1	Php 11,400.00	Php 11,400.00
	HP CF280A REFILL	K	1	Php 1,800.00	Php 1,800.00
HP Deskjet Ink Advantage 1015 HP Laserjet 1020	HP TONER 12A REFILL	K	8	Php 1,200.00	Php 9,600.00
HP Lasejet M1522nf	HP TONER 36A REFILL	K	4	Php 1,200.00	Php 4,800.00
HP LASERJET P3015 HP LASERJET P3016	HP TONER 55A REFILL	K	64	Php 3,250.00	Php 208,000.00
	HP TONER 78A REFILL	K	4	Php 1,400.00	Php 5,600.00
HP Laserjet P1102 HP Laserjet P1102w	HP TONER 85A REFILL	K	33	Php 1,400.00	Php 46,200.00
	HP TONER Q7553	K	1	Php 4,250.00	Php 4,250.00
X	SAMSUNG MLT-D101S	K	8	Php 2,550.00	Php 20,400.00
TOTAL CONSUMABLE COST					Php 1,681,275.00
TOTAL CONSUMABLE COST PER MONTH					Php 280,212.50

*PRICES ARE VAT-INCLUSIVE

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Current Situation

Paper Consumption

Based on the Actual Consumption

<i>DESCRIPTION</i>	<i>SIZE</i>	<i>NO. OF REAMS</i>	<i>SUBTOTAL</i>
NEWSPRINT	Long	1,300	650,000
	Short	110	55,000
BOND PAPER	Long	590	295,000
	Short	1,000	500,000
PAPER ONE	Long	260	130,000
	Short	170	85,000
	A3	20	10,000
	A4	40	20,000
COPY PAPER	Long	60	30,000
	Short	5	2,500
<i>TOTAL REAMS AND TOTAL DOCUMENT VOLUME</i>		3,555	1,777,500
<i>AVERAGE MONTHLY CONSUMPTION</i>		592.5	296,250

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Summary of Findings

Current Situation

Fil-Pacific Apparel Corporation currently:

- Have Ninety One (91) with an average volume of 296,250.
- Fil-Pacific Apparel Corporation spend Php 280,212.50 monthly for consumables.
- And, an additional cost of Php 55,439.72 for Ubix Machine Rental.
- Current machine deployed has no way to monitor all the users usages for the cost center

CUSTOMER'S ISSUES / NEEDS	DESIRED PROCESSES
1. Simple solution that can easily track the user/ department usages	1. Fuji Xerox will enabling the local auditron of the machine, and create a user ID for each user/department to monitor their usages
2. Needs to know what type of services uses by the users/dept and how much they consumed	2. Fil-Pacific Apparel Corporation personnel will be able to track each users/dept usages by manually printing the local auditron account from the machine.
3. Maintenance and servicing of current equipment is slow & may decrease productivity	3. FSMA + FX Customer Support + Proactive Monitoring thru EPBB
4. Reducing the current monthly cost of Php 335,652.22	4. Rationalization of Machines

Recommendation

DocuCentre-IV 2060/3060

Standard Features:

- Print and copy speeds of up to 25/30 ppm
- 600 x 600 dpi
- Scans at 55 ppm in colour
- Scan to Email, Folder, Server/PC
- 7 inch colour user interface
- Sophisticated security tools

Optional Accessories:

- Stapler Finisher
- Booklet Finisher
- Searchable PDF Kit
- Direct printing from USB
- Scan directly to USB

AND MANY MORE...



**PICTURED ABOVE: DocuCentre-IV 2060 with
OPTIONAL Wing Table and High Capacity**

Engineered to make you more productive

- Cutting-edge scanning functionality opens the door to better ways of getting work done. Scan to Email quickly distributes documents to multiple email addresses. Store files on the device, or in a personal directory. You can also scan documents to network folders, FTP sites and fax servers right from the device.
- Scan to Mailbox feature allows you to scan to a folder on the printer's hard drive to reprint on demand or retrieve via a web browser. With scan to searchable PDF (Optional), create a fully text-searchable file and integrate it into a workflow process in one easy step.
- The DocuCentre-IV 3065 series possesses extensive fax capabilities with Network Server Fax enablement, Internet Fax enablement (to avoid long distance charges) and walk up Fax with LAN Fax. With fax forward to email feature, incoming faxes can be automatically routed to any valid email address, device folder or network folder to save paper and speed retrieval.

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Recommendation

DocuCentre-V C2275/C3375

Standard Features:

- 25/35 ppm copy and print speeds, with full colour at a speedy 45ppm
- 1,200 x 2,400 dpi
- Fast scanning up to 80 ipm (duplex scanning: 140 ipm)
- Built-in Data Security Kit
- 2GB Memory
- 160GB HDD
- 8.5" WVGA UI on all configurations
- Four Trays (4 x 500-sheet trays – can handle up to 300 gsm)
- USB Memory Kit (USB Print and Scan-to-USB)

AND MANY MORE...



PICTURED ABOVE: DocuCentre-V C5575
With *OPTIONAL* Booklet Finisher-C1

Competitive Edge

- More standard features mean greater value. Built-in hard disk overwrite and encryption; a full set of scanning functions, plus more features come standard than on competitive products.
- Unparalleled ease of use with the re-engineered, colour touch screen interface that provides easy access to all major functions directly from the home screen.
- More energy-saving technologies make the DocuCentre-V C2275 series the environmentally responsible choice.
- Send and receive faxes directly from your desktop with LAN Fax and Fax Forward to Email/Network features, saving you time and paper.
- USB direct printing and scanning lets you save to or print from any USB memory device – no computer needed.
- Scan to searchable PDF format for universal compatibility and easy archiving, organising, searching, and sharing.
- Control costs and access to copy, print, fax and scan functions with Internal Auditron and Xerox Standard Accounting.
- Limit access to colour use and other features to specific users or groups via password or PIN.

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Recommendation

DocuCentre SC2020

Standard Features:

- Print and copy speeds of up to 20 ppm
- 1200 x 600 dpi
- Scans at 20 ppm in colour
- Scan to Email, Folder, Server/PC
- Simple user interface
- High security

Optional Accessories:

- Flexible tray options



**PICTURED ABOVE: DocuCentre SC2020
with STANDARD 1 Tray configuration**

Value-added Features

- One device gives you the right combination of office tools – print, copy, scan, and optional fax – at one great price.
- Remote management tools such as CentreWare IS embedded web server give you quick access to toner status, device setup, email and fax address book management, security settings, email alerts, and more.
- Small size means you can put the DocuCentre SC2020 wherever you need it.
- ID Card Copy feature is the best choice for offices that copy many small two-sided documents such as insurance cards and drivers licenses.
- Digital workflows let you route electronic and scanned-in paper documents to their correct locations on the network.

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Recommendation

DocuCentre-IV C2265N/C2263N

Standard Features:

- Up to 25 ppm copy and print speeds, with full colour at a speedy 50 ppm
- 600 x 600 dpi
- Fast scanning up to 55 ipm
- Built-in Data Security Kit

Optional Accessories:

- Compact finishing options
- Advanced scanning options
- Direct printing from USB
- Scan directly to USB

AND MANY MORE...



Competitive Edge

- Unparalleled ease of use with the large, 7-inch colour touch screen interface that provides easy access to all major functions directly from the home screen.
- Powerful scan and fax workflows optimize business efficiency.
- Space-saving footprint delivers more functionality while taking up less office space.
- The industry's most advanced security features help ensure that your data stays safe.
- Industry-leading usage-tracking and accounting technologies help you minimise time and money spent on device administration and upkeep.
- Environment-friendly features conserve resources with no loss of performance, reliability or output quality.
- USB Port option lets you scan to or print from any standard USB memory device for portability and convenience.
- Scan to searchable PDF format for universal compatibility and easy archiving, organising, searching, and sharing.
- Finisher options allow you to customise the DocuCentre-IV C2265/C2263 to meet your office needs.

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Recommendation

Machine Location and Models

No.	Floor	Department	Machine Model
1	1st	Clinic	DocuCentre SC2020 CPS 1 Tray
2	1st	HRD Office	DocuCentre-IV C2265N CPS 4 Trays
3	1st	JAG PDS Office	DocuCentre SC2020 CPS 2 Tray
4	1st	JAG PDS Office	DocuCentre SC2020 CPS 2 Tray
5	1st	JAG PDS Office	DocuCentre-IV 2060 CPS 4 Trays
6	1st	JAG Production	DocuCentre-V C3375 CPS 4 Trays
7	1st	Right Wing Aisle	DocuCentre -IV 3060 CPS 4 Trays
8	1st	Right Wing Aisle	DocuCentre-IV 3060 CPS 4 Trays
9	1st	EDP	DocuCentre-IV 3060 CPS 4 Trays
10	1st	EDP	DocuCentre-IV 3060 CPS 4 Trays
11	1st	Von Dutch Sales	DocuCentre SC2020 CPS 2 Tray
12	1st	LEE Sales	DocuCentre-V C2275 CPS 4 Trays
13	1st	LEE PDS	DocuCentre-IV C2263N CPS 2 Trays
14	1st	LEE MPIM	DocuCentre-V C2275 CPS 4 Trays
15	1st	LEE MPIM	DocuCentre-V C2275 CPS 4 Trays
16	1st	LEE Designers (Production)	DocuCentre-V C2275 CPS 4 Trays
17	1st	Left Wing Aisle	DocuCentre -IV 3060 CPS 4 Trays
18	2nd	Tribal Sales	DocuCentre SC2020 CPS 2 Tray
19	2nd	Tribal Sales	DocuCentre SC2020 CPS 2 Tray
20	2nd	Tribal Merchandising	DocuCentre-V C2275 CPS 4 Trays
21	2nd	Tribal Merchandising	DocuCentre SC2020 CPS 1 Tray
22	2nd	Von Dutch PDS	DocuCentre SC2020 CPS 2 Tray
23	2nd	Bottoms	DocuCentre SC2020 CPS 2 Tray
24	2nd	Bottoms	DocuCentre SC2020 CPS 2 Tray
25	2nd	Bottoms	DocuCentre-IV C2263N CPS 2 Trays
26	2nd	LEE Designers	DocuCentre-IV C2265N CPS 4 Trays
27	2nd	SVP Room	DocuCentre SC2020 CPS 2 Tray
28	2nd	JAG MPIM	DocuCentre-V C2275 CPS 4 Trays
29	2nd	JAG MPIM	DocuCentre-V C2275 CPS 4 Trays
30	2nd	JAG Sales	DocuCentre-V C2275 CPS 4 Trays

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Recommendation

Machine Location and Models

No.	Floor	Department	Machine Model
31	2nd	Bookers and Store Planning	DocuCentre SC2020 CPS 2 Trays
32	2nd	Bookers and Store Planning	DocuCentre -IV 2060 CPS 4 Trays
33	2nd	USPA	DocuCentre-IV C2265N CPS 4 Trays
34	3rd	Admin (IT)	DocuCentre SC2020 CPS 2 Trays
35	3rd	PDS (DCWH)	DocuCentre SC2020 CPS 1 Tray
36	3rd	MIS	DocuCentre SC2020 CPS 2 Trays
37	3rd	PMG (Merchandising)	DocuCentre SC2020 CPS 1 Tray
38	3rd	Q-Creative	DocuCentre SC2020 CPS 1 Tray
39	4th	Botak (Merchandising)	DocuCentre SC2020 CPS 1 Tray
40	4th	WTS Office (4th floor - W former Office)	DocuCentre SC2020 CPS 1 Tray
41	4th	Marketing	DocuCentre SC2020 CPS 1 Tray
42	4th	Creatives	DocuCentre-V C2275 CPS 4 Trays
43	4th	Creatives	DocuCentre-V C2275 CPS 4 Trays

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Pricing Proposal

OPTION 1: LEASE RENTAL

Qty	Model	Description
One (1)	DC4C2263N	Four Tray Coloured Multifunction Device
One (1)	DC4C2263N2T	Two Tray Coloured Multifunction Device
Two (2)	DC4C2265N	Four Tray Coloured Multifunction Device
Twelve (12)	DCSC20202T	Two Tray Coloured Multifunction Device
Nine (9)	DCSC2020	One Tray Coloured Multifunction Device
Ten (10)	DC5C2275	Four Tray Coloured Multifunction Device
One (1)	DC5C3375	Four Tray Coloured Multifunction Device
Two (2)	DCIV2060	Four Tray Coloured Mono Device
Five (5)	DCIV3060	Four Tray Coloured Mono Device
Copy, Print, Scan Consumables are under FSMA		
	Standard Price	
48 MONTHS	Php	274,940.00
36 MONTHS	Php	329,690.00

*PRICES ARE VAT-INCLUSIVE

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Full Service Maintenance Agreement (FSMA)

Pay only for what you print/copy each month and receive unlimited supply of consumables, spare parts replacements (due to normal wear and tear) and service labor at no additional cost.

FSMA Rates (VAT-Inclusive)

B/W (Any size)	PHP 0.56 / page*
Letter / A4-size Color	PHP 10.08 / page*
Legal / A3-size Color	PHP 15.27 / page*

*PRICES ARE VAT-INCLUSIVE

Benefits of Full Service Maintenance Agreement (FSMA):

- Eliminate the need to pay upfront for an entire consumable that may most likely take more than a month to be consumed.
- Eliminates the need to issue a purchase order every time you need consumables --- just call.
- Eliminates the need to issue a purchase order if a spare part is needed --- we place the order.
- FSMA billing per month is commensurate to the quantity of prints/copies made each month. If you make only a few prints/copies each month, FSMA billing is small. When your business volume grows and you make more prints/copies, then your FSMA billing grows. FSMA billing moves directly in line with the seasonality of your business (printing/copying volume).
- The old saying "it's more expensive to fix than to replace" will never apply to you because the cost of replacing any machine part (due to normal wear and tear) will be absorbed by Fuji Xerox Philippines.
- No need to worry about the cost of very expensive spare parts as we charge you purely on what you printed/copied and not on the cost of the spare part. Fuji Xerox Philippines absorbs the cost of any part that needs to be replaced (due to normal wear and tear).
- The same holds true for service labor cost. Regardless of how much manpower resources we put in to fix your machine (due to normal wear and tear), we will not charge you a single peso over and above what you printed/copied.
- You can expect maximum machine uptime and quicker machine problem resolution because it serves both our purpose that your employees can use the machine when they need to use it.

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Electronic Partnership - Broadband (EP-BB):

Avail of our latest proactive remote after-sales support service that allows your Fuji Xerox machine to send out pertinent and real-time machine information to our Fuji Xerox Call Center for better management and support of your FX machine.

The EP-BB service includes the following functionalities:

- 1) Proactive sending of consumable alerts
- 2) Proactive sending of machine fault alerts
- 3) Automatic meter capturing
- 4) Access to a portal for containing numerous machine information such as various usage, paper and power consumption, service history and much more

Benefits of Electronic Partnership - Broadband (EP-BB)

EP-BB allows your staff to focus on their main responsibilities because of the following benefits:

FEATURE	BENEFITS
Automatic Meter-Reading	Eliminates the need for the customer to check the equipment's meter-reading
	Eliminates potential human errors in writing the meter-readings
	Eliminates additional documentation in recording the meter-readings
Pro-active Consumable Monitoring	Eliminates the need for the customer to monitor consumable levels of their equipment
	Eliminates the need for the customer to maintain and manage their inventory of consumables for each and every FX equipment
	Eliminates the need for the customer to call and place orders for consumable replenishment
	Eliminates the need for the customer to answer several questions asked by our FX Call Center when placing a consumable order
	Reduces, if not eliminates, unscheduled downtime due to running out of available toners
Pro-active Fault Monitoring	Eliminates the need for the customer to monitor the machine error/fault status of their equipment
	Eliminates the need for the customer to call and report most of the equipment errors/faults
	Eliminates the need for the customer to answer several questions asked by the FX Call Center in order to determine how to best resolve the problem
	Reduces unscheduled downtime as FX Engineer will be able to quickly attend to your equipment
Green Report	Access to information on printing & copying usage
	Access to information on paper usage
	Access to information on electricity usage
	Access to information on the equipment's service history
	Access to information on the impact of the equipment's use on the environment

Currently, **EP-BB is a free service.**

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What's Next

Below is the recommended implementation plan subject to Fil-Pacific Apparel Corporation approval:

Action	Participants	Proposed Schedule
Initial Meeting	FXP - Customer	July 30, 2015
Data Received	Customer	August 5, 2015
WASP	FXP- Customer	August 11, 2015
Proposal Submission	FXP	August 19, 2015
Proposal Discussion	FXP- Customer	
Revision	FXP	
Proposal Review- Local	Customer	
Proposal Review- Region	Customer	
Deliver solution to client		
Install machine		
Activate EP-BB		
Test installation		
Conduct user training		
Go-live		

Proposal Validity

This proposal is valid only until September 15, 2015 and is subject to change after this date.

APPENDIX

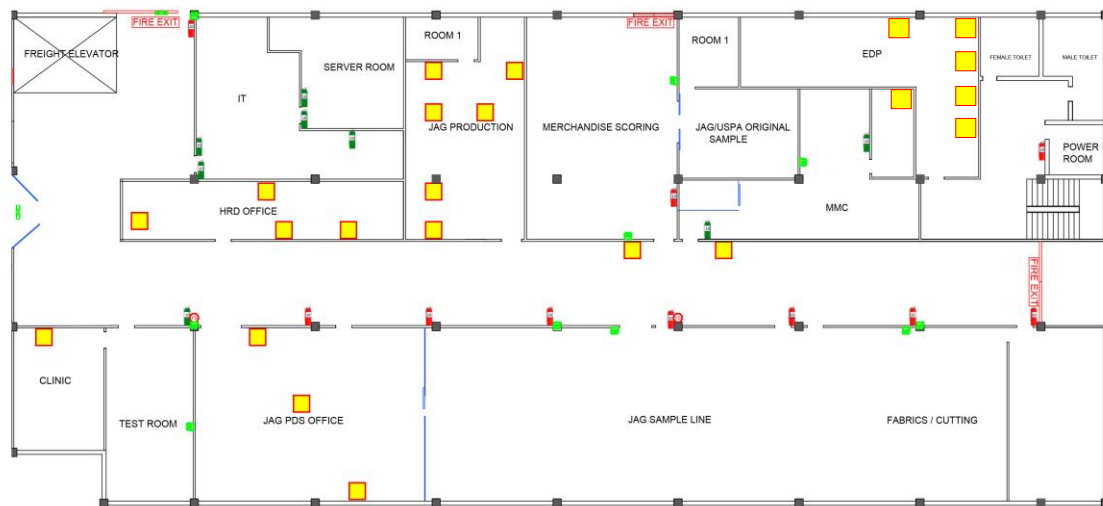
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Floor Plan

1st Floor Right Wing

Actual:



Recommendation:



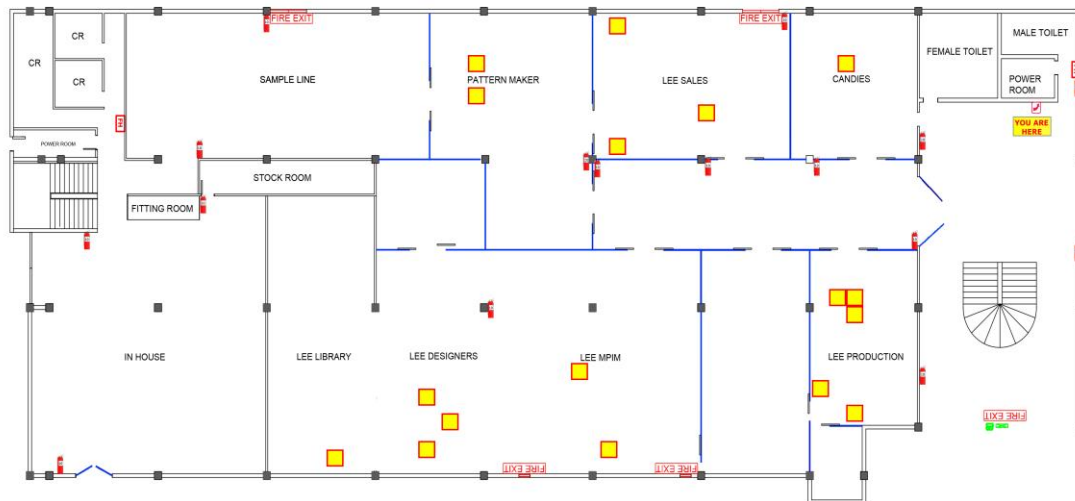
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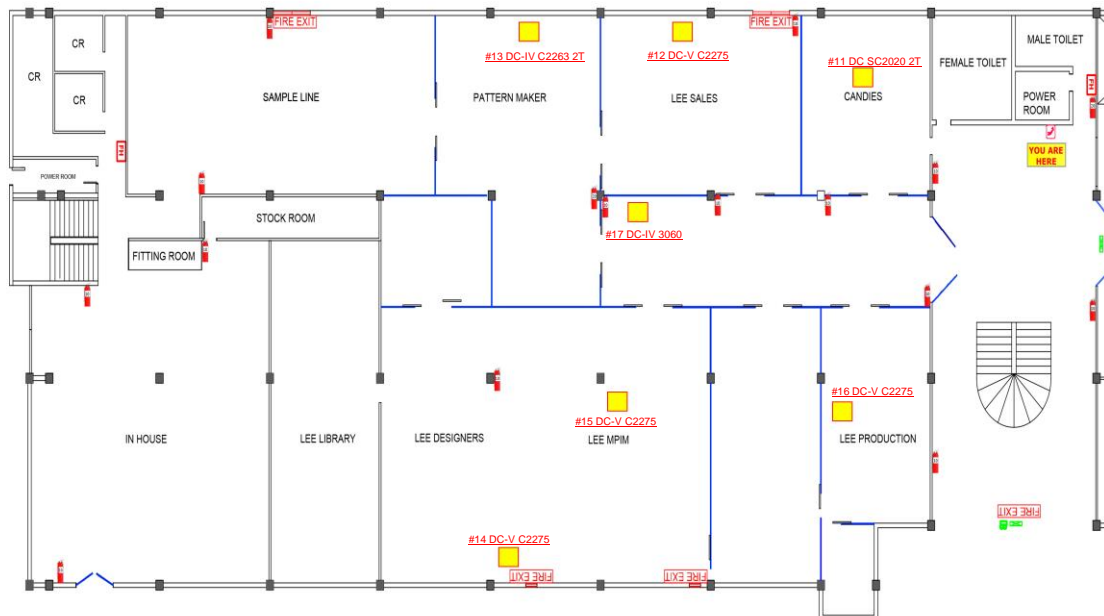
Floor Plan

1st Floor Left Wing

Actual:



Recommendation:



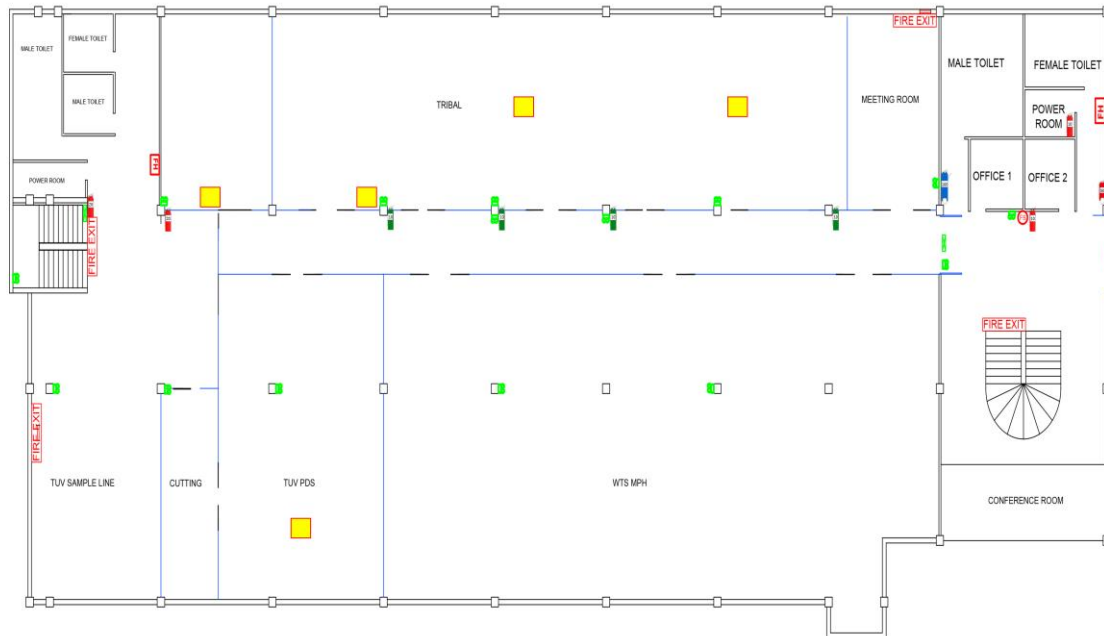
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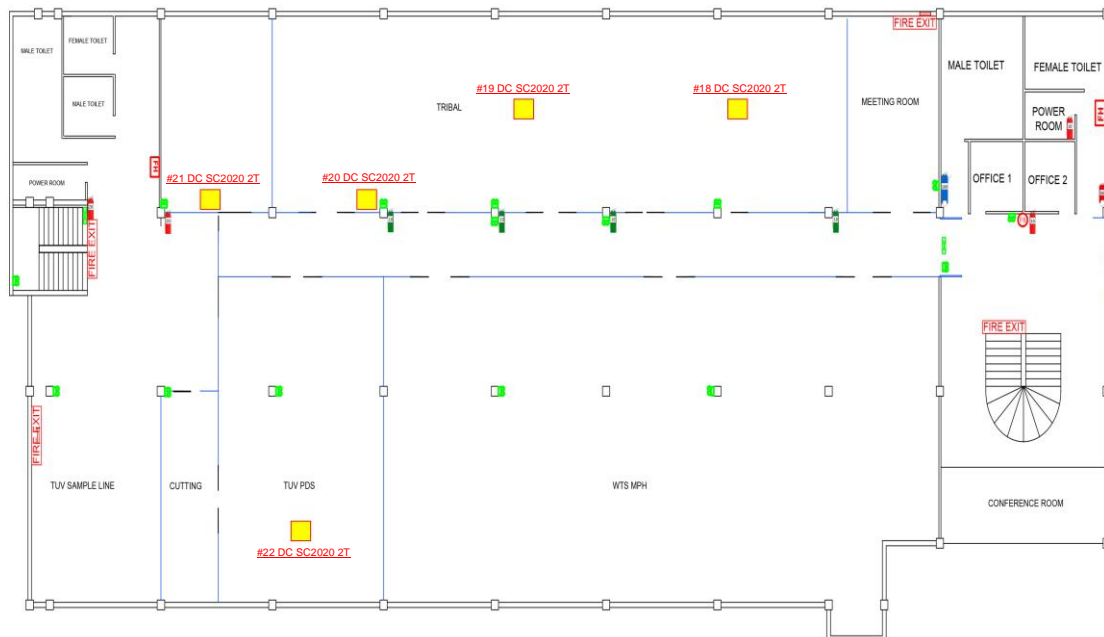
Floor Plan

2nd Floor Left Wing

Actual:



Recommendation:



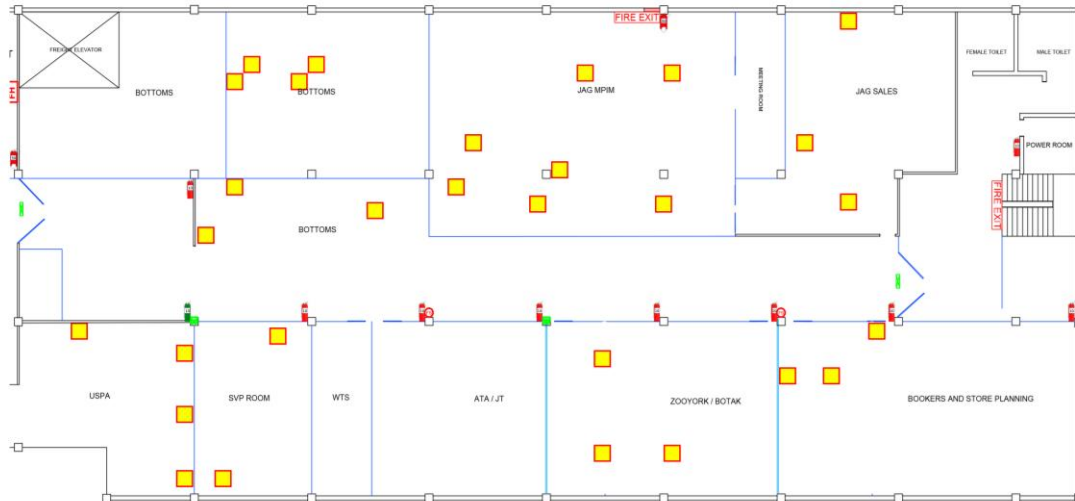
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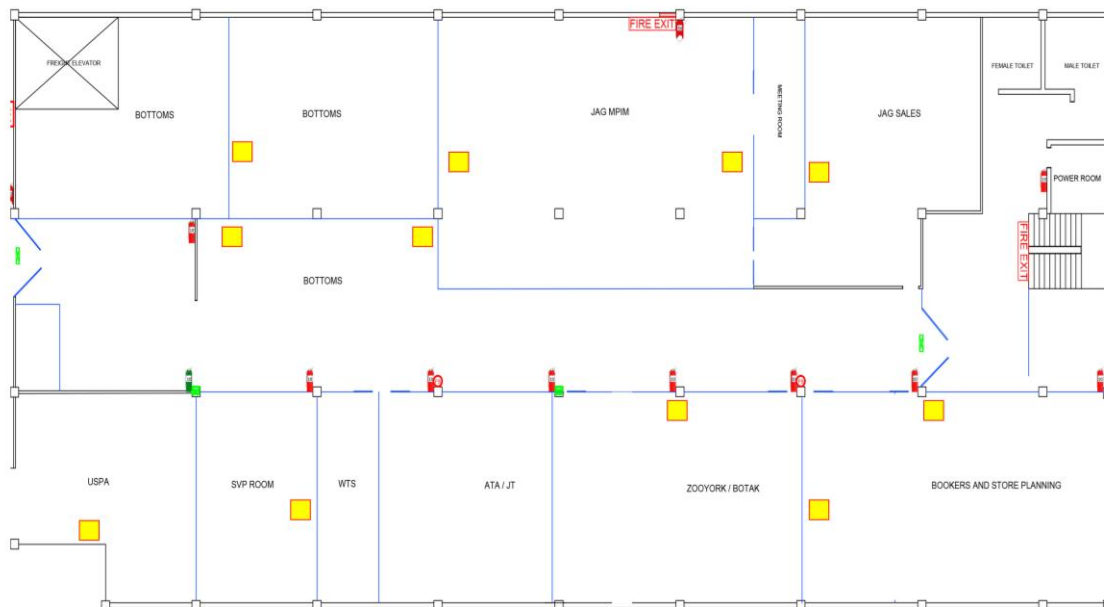
Floor Plan

2nd Floor Right Wing

Actual:



Recommendation:



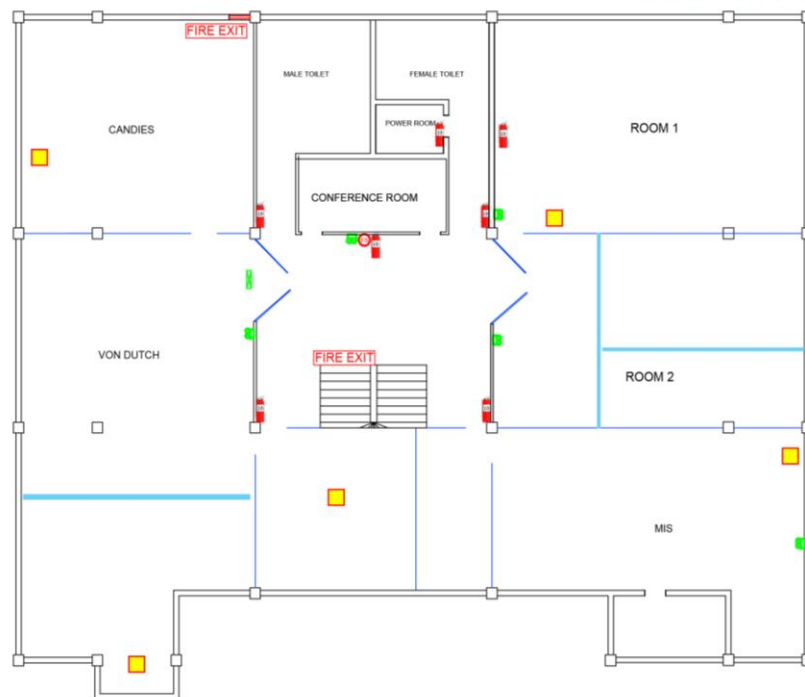
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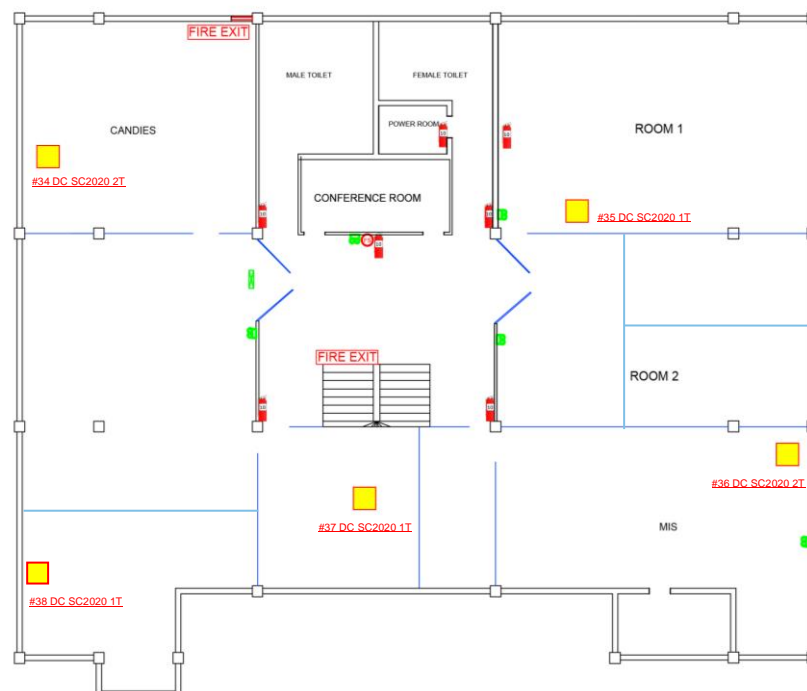
Floor Plan

3rd Floor

Actual:



Recommendation:



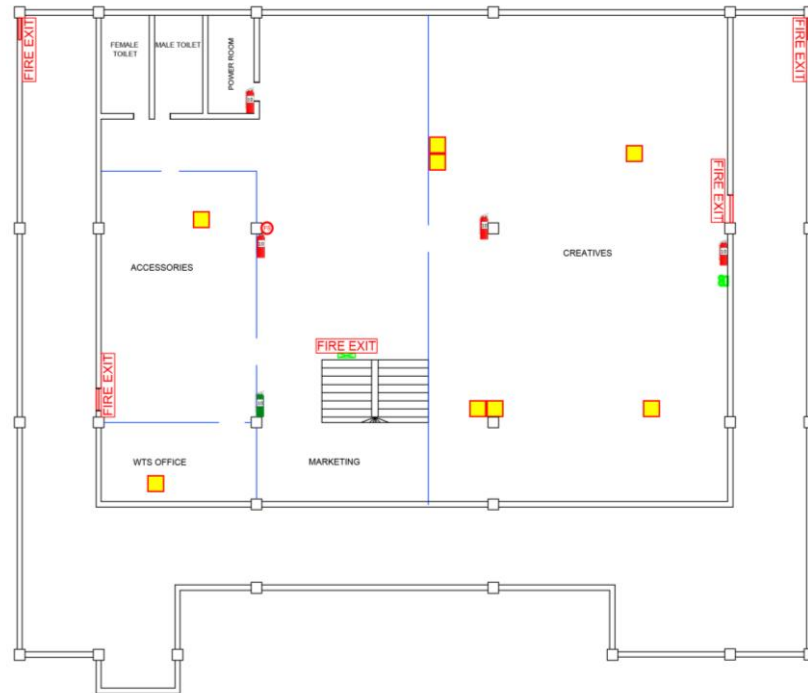
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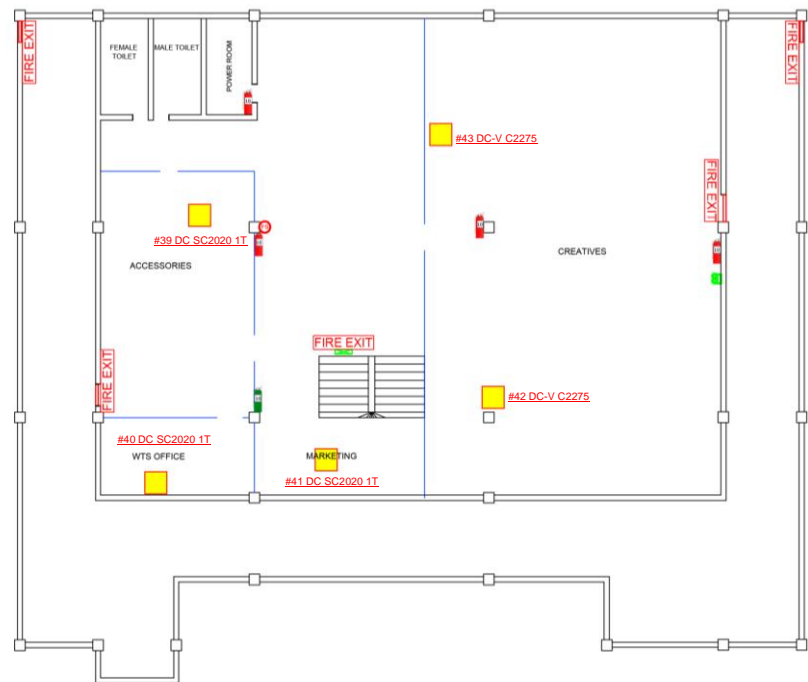
Floor Plan

4th Floor

Actual:



Recommendation:



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INK -TONER
CONSUMPTIONS

NOTE: COVERED PERIOD : JANUARY 2015 TO JUNE 2015

MODEL	PRICE	QTY	AMOUNT
BROTHER TN240 BLACK	3,100.00	5	15,500.00
BROTHER TN240 CYAN	3,100.00	4	12,400.00
BROTHER TN240 MAGENTA	3,100.00	5	15,500.00
BROTHER TN240 YELLOW	3,100.00	4	12,400.00
CANON 726 BLACK	525.00	23	12,075.00
CANON 726 CYAN	525.00	36	18,900.00
CANON 726 MAGENTA	525.00	42	22,050.00
CANON 726 YELLOW	525.00	32	16,800.00
CANON 810 BLK	665.00	26	17,290.00
CANON 811 CLD	865.00	17	14,705.00
CANON LBP303	2,000.00		-
CANON LBP303 REFILL	1,200.00		-
CANON PGI-725 BLK	550.00	35	19,250.00
EPSON 141 BLACK	315.00	5	1,575.00
EPSON 141 CYAN	360.00	2	720.00
EPSON 141 MAGENTA	360.00	2	720.00
EPSON 141 YELLOW	360.00	1	360.00
EPSON L100 T6641 BLK	285.00	17	4,845.00
EPSON L100 T6642 CYAN	285.00	13	3,705.00
EPSON L100 T6643 MGT	285.00	11	3,135.00
EPSON L100 T6644 YELLOW	285.00	12	3,420.00
EPSON L800 T6731 BLK	485.00	96	46,560.00

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EPSON L800 T6732 CYAN	485.00	42	20,370.00
EPSON L800 T6733 MAGENTA	485.00	52	25,220.00
EPSON L800 T6734 YELLOW	485.00	48	23,280.00
EPSON L800 T6735 L. CYAN	485.00	46	22,310.00
EPSON L800 T6736 L. MGT	485.00	46	22,310.00
HP 15 BLK	1,325.00	2	2,650.00
HP 45 BLACK	1,230.00	12	14,760.00
HP 60 BLACK	600.00	18	10,800.00
HP 60 COLORED	700.00	13	9,100.00
HP 678 BLACK	350.00	106	37,100.00
HP 678 COLORED	350.00	108	37,800.00
HP 703 BLACK	335.00	14	4,690.00
HP 703 COLORED	335.00	16	5,360.00
HP 704 BLACK	335.00	46	15,410.00
HP 704 COLORED	335.00	31	10,385.00
HP 711 BLACK	1,370.00	1	1,370.00
HP 711 CYAN	1,150.00	1	1,150.00
HP 711 MAGENTA	1,150.00	1	1,150.00
HP 711 YELLOW	1,150.00	1	1,150.00
HP 78 COLORED	1,335.00	34	45,390.00
HP 920 BLACK	750.00	34	25,500.00
HP 920 BLACK XL	1,200.00	19	22,800.00
HP 920 CYAN	560.00	34	19,040.00
HP 920 MAGENTA	560.00	33	18,480.00
HP 920 YELLOW	560.00	38	21,280.00
HP 93 BLACK	880.00	1	880.00

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HP 933 CYAN	750.00	143	107,250.00
HP 933 MAGENTA	750.00	145	108,750.00
HP 933 YELLOW	750.00	146	109,500.00
HP 96 BLACK	1,260.00	19	23,940.00
HP 97 COLORED	1,350.00	21	28,350.00
HP 98 BLACK	730.00		-
HP CB540 BLACK REFILL	1,800.00	4	7,200.00
HP CB541 CYAN REFILL	1,800.00	1	1,800.00
HP CB543 MAGENTA REFILL	1,800.00	1	1,800.00
HP CB543 MGT	2,950.00	1	2,950.00
HP CE285A	3,000.00	2	6,000.00
HP CE310 BLK	2,300.00	1	2,300.00
HP CE310 BLK REFILL	1,800.00	3	5,400.00
HP CE311 CYAN	2,500.00	1	2,500.00
HP CE311 CYAN REFILL	1,800.00	3	5,400.00
HP CE312 YELLOW REFILL	1,800.00	3	5,400.00
HP CE312 YLW	2,500.00	1	2,500.00
HP CE313 MGT	2,500.00	1	2,500.00
HP CE313 MGT REFILL	1,800.00	3	5,400.00
HP CE320 BLACK	3,140.00	1	3,140.00
HP CE320 BLACK REFILL	1,800.00	3	5,400.00
HP CE321 CYAN REFILL	1,800.00	2	3,600.00
HP CE322 YELLOW REFILL	1,800.00	2	3,600.00
HP CE323 MAGENTA REFILL	1,800.00	3	5,400.00
HP CE740 BLACK	6,500.00	1	6,500.00

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HP CE741 CYAN	11,400.00	1	11,400.00
HP CE742 MAGENTA	11,400.00	1	11,400.00
HP CE743 YELLOW	11,400.00	1	11,400.00
HP CF280A	2,500.00		-
HP CF280A REFILL	1,800.00	1	1,800.00
HP TONER 05A REFILL	1,400.00		-
HP TONER 12A REFILL	1,200.00	8	9,600.00
HP TONER 36A REFILL	1,200.00	4	4,800.00
HP TONER 55A REFILL	3,250.00	64	208,000.00
HP TONER 78A REFILL	1,400.00	4	5,600.00
HP TONER 85A REFILL	1,400.00	33	46,200.00
HP TONER Q7553	4,250.00	1	4,250.00
SAMSUNG MLT-D101S	2,550.00	8	20,400.00
			1,681,275.00
		Average/Mo.	280,212.50

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**REFERENCE DATA FOR PRINTER
SOLUTION ASSESSMENT**

**1. ACROSS PRINTER
RENTALS**

PRINTER RENTAL-EPSON INKJET m:T1300 sn#UB8Y003549	5,000.00/mo.
PRINTER RENTAL-EPSON INKJET m:T1300 sn#UB8Y003471	5,000.00/mo.

2. UBIX MACHINES RENTALS

<i>UBIX total copies per machine</i>	<i>copier serial number</i>		<i>Dec 23, 2014 to Jan 29, 2015</i>	<i>JAN 30 to FEB 25, 2015</i>	<i>FEB 26 to MAR 24, 2015</i>	<i>MAR 26 TO APR 29, 2015</i>	<i>APR 30 TO MAY 26, 2015</i>	
F5068 001			-	-	-	-	-	
F5068 002	SN#21211343	DC WHSE-VILLONCO	3,293	2,956	2,963	3,481	4,690	
F5068 003	SN#A1UF03204	JAG PDS	17,710	9,089	10,242	10,218	11,985	
F5068 004	SN#A1UE01715	TUV-PDS	25,273	24,087	11,348	14,557	5,476	
F5068 005	SN#A1UE01542	LEE PDS	8,075	19,224	19,474	19,659	19,120	
F5068 006	SN#A1UF03529	JAG SALES	-	1,449	8,423	10,344	2,687	
F5068 007	SN#31106438	NAF	2,120	3,167	2,830	3,134	3,111	
F5068-008	SN#31127283	DC WHSE-MAIN	4,034	4,418	4,576	6,753	7,202	
F5068-009	SN#31111166	FINANCE-VILLONCO	6,284	4,235	5,640	3,844	3,008	
total copies			66,789	68,625	65,496	71,990	57,279	330,179
amount/pc			0.83008	0.80786	0.84646	0.7701	0.96789	PHP 0.84
total amount			55,440.21	55,439.39	55,439.74	55,439.50	55,439.77	PHP 277,198.62
							AVE. /MO.	PHP 55,439.72

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3. FREE USE OF PRINTER	ink/toner	dept	user	supplier
HP LASERJET P3015	TONER 55A	EDP	edpjag1	bitmap
HP LASERJET P3015	TONER 55A	EDP	edpjag3	bitmap
HP LASERJET P3015	TONER 55A	EDP	edplee1	bitmap
HP LASERJET P3016	TONER 55A	EDP	edptribal1	bitmap
HP LASERJET P4250	TONER42A	EDP	edpcandies1	jmd
HP LASERJET P4350	TONER42A	EDP	edplee2	jmd

4. PAPER CONSUMPTIONS

Office Supplies	Total Qty of Reams	Volume
NEWSPRINT LONG	1,300	650,000
BOND PAPER SHORT	1,000	500,000
BOND PAPER LONG	590	295,000
PAPER ONE LONG	260	130,000
PAPER ONE SHORT	170	85,000
COPY PAPER LONG	60	30,000
NEWSPRINT SHORT	110	55,000
COPY PAPER SHORT	5	2,500
PAPER ONE A3	20	10,000
PAPER ONE A4	40	20,000
Total		1,777,500
AVERAGE MONTHLY DOCUMENT VOLUME		296,250

Note : Covered Period January 2015 to June 2015 (6 MONTHS)

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COST ANALYSIS FOR COST PER
PAGE

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
Brother MFC9320CW	BROTHER TN240	Black	0.83	₱ 3,100.00	₱ 2,573.00	A4	2,200	1,826	456.50	₱ 1.41	₱ 5.64	1	457
	BROTHER TN240	Cyan	0.67	₱ 3,100.00	₱ 2,077.00		1,400	938	234.50	₱ 2.21	₱ 8.86		
	BROTHER TN240	Magent a	0.83	₱ 3,100.00	₱ 2,573.00		1,400	1,162	290.50	₱ 2.21	₱ 8.86		
	BROTHER TN240	Yellow	0.67	₱ 3,100.00	₱ 2,077.00		1,400	938	234.50	₱ 2.21	₱ 8.86		
Total								1,013	253	₱ 6.64	₱ 26.57	1	253

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
Canon Pixma ix6560	CANON 726	Black	3.83	₱ 525.00	₱ 2,010.75	A4	663	2,539	634.82	₱ 0.79	₱ 3.17	1	635
	CANON 726	Cyan	6.00	₱ 525.00	₱ 3,150.00		663	3,978	994.50	₱ 0.79	₱ 3.17		
	CANON 726	Magent a	7.00	₱ 525.00	₱ 3,675.00		663	4,641	1,160.25	₱ 0.79	₱ 3.17		
	CANON 726	Yellow	5.33	₱ 525.00	₱ 2,798.25		663	3,534	883.45	₱ 0.79	₱ 3.17		
Total								4,051	1,013	₱ 2.38	₱ 9.50	1	1,013

AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
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Epson Me 32	EPSON 141	Black	0.83	₱ 315.00	₱ 261.45	A4	425	353	88.19	₱ 0.74	₱ 2.96		-
	EPSON 141	Cyan	0.33	₱ 360.00	₱ 118.80		425	140	35.06	₱ 0.85	₱ 3.39		
	EPSON 141	Magenta	0.33	₱ 360.00	₱ 118.80		425	140	35.06	₱ 0.85	₱ 3.39		
	EPSON 141	Yellow	0.17	₱ 360.00	₱ 61.20		425	72	18.06	₱ 0.85	₱ 3.39		
Total								118	29	₱ 2.54	₱ 10.16		-

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @30%	Cost @5%	@20%	Qty	Document Volume
Epson L100 Epson L110 Epson L120	T6641	Black	2.83	₱ 285.00	₱ 806.55	A4	4,000	11,320	2,830.00	₱ 0.07	₱ 0.29	24	67,920
	T6642	Cyan	2.17	₱ 285.00	₱ 618.45		6,500	14,105	3,526.25	₱ 0.04	₱ 0.18		
	T6643	Magenta	1.83	₱ 285.00	₱ 521.55		6,500	11,895	2,973.75	₱ 0.04	₱ 0.18		
	T6644	Yellow	2.00	₱ 285.00	₱ 570.00		6,500	13,000	3,250.00	₱ 0.04	₱ 0.18		
Total								13,000	3,250	₱ 0.13	₱ 0.53	24	78,000

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Deskjet D2660 HP Deskjet F4480	HP 60	Black	3.00	₱ 600.00	₱ 1,800.00	A4	200	600	150	₱ 3.00	₱ 12.00	4	600
	HP 60	Tri Color	2.17	₱ 700.00	₱ 1,519.00		165	358	89.51	₱ 4.24	₱ 16.97		
	Total							358	90	₱ 4.24	₱ 16.97	4	358

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			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Deskjet Ink Advantage 3545	HP 678	Black	17.67	₱ 350.00	₱ 6,184.50	A4	480	8,482	2,120.40	₱ 0.73	₱ 2.92	5	10,602
	HP 678	Tri Color	18.00	₱ 350.00	₱ 6,300.00		150	2,700	675	₱ 2.33	₱ 9.33		
	Total							2,700	675	₱ 2.33	₱ 9.33	5	3,375

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Photosmart Ink Advantage 4500	HP 703	Black	2.33	₱ 335.00	₱ 780.55	A4	600	1,398	349.50	₱ 0.56	₱ 2.23		-
	HP 703	Tri Color	2.67	₱ 335.00	₱ 894.45		250	668	166.88	₱ 1.34	₱ 5.36		
	Total							668	167	₱ 1.34	₱ 5.36		-

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Deskjet Ink Advantage 2060 HP Deskjet Ink Advantage 2010	HP 704	Black	46.00	₱ 335.00	₱ 15,410.00	A4	480	22,080	5,520	₱ 0.70	₱ 2.79	3	16,560
	HP 704	Tri Color	31.00	₱ 335.00	₱ 10,385.00		200	6,200	1,550.00	₱ 1.68	₱ 6.70		
	Total							6,200	1,550	₱ 1.68	₱ 6.70	3	4,650

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Designjet T120	HP 711	Black	1.00	₱ 1,370.00	₱ 1,370.00	A4		-	-	#DIV/0!	#DIV/0!		-

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	HP 711	Cyan	1.00	₱ 1,150.00	₱ 1,150.00			-	-	#DIV/0!	#DIV/0!		
	HP 711	Magenta	1.00	₱ 1,150.00	₱ 1,150.00			-	-	#DIV/0!	#DIV/0!		
	HP 711	Yellow	1.00	₱ 1,150.00	₱ 1,150.00			-	-	#DIV/0!	#DIV/0!		
Total								-	-	#DIV/0!	#DIV/0!		-

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Deskjet 1280	HP 45	Black	12.00	₱ 1,230.00	₱ 14,760.00	A4	930	11,160	2,790	₱ 1.32	₱ 5.29	4	11,160
	HP 78	Tri Color	34.00	₱ 1,335.00	₱ 45,390.00		560	19,040	4,760.00	₱ 2.38	₱ 9.54		
	Total							19,040	4,760	₱ 2.38	₱ 9.54	4	19,040

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Photosmart C4180	HP 98	Black	-	₱ 730.00	₱ -	A4	420	-	-	#DIV/0!	#DIV/0!	1	-
	HP 93	Tri Color	1.00	₱ 880.00	₱ 880.00		220	220	55.00	₱ 4.00	₱ 16.00		#REF!
	Total							220	55	₱ 4.00	₱ 16.00	1	55

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Officejet 7110	HP 932	Black	163.00	₱ 1,400.00	₱ 228,200.00	A4	400	65,200	16,300.00	₱ 3.50	₱ 14.00	22	358,600
	HP 933	Cyan	143.00	₱ 750.00	₱ 107,250.00		825	117,975	29,493.75	₱ 0.91	₱ 3.64		

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	HP 933	Magenta	145.00	₱ 750.00	₱ 108,750.00	825	119,625	29,906.25	₱ 0.91	₱ 3.64		
	HP 933	Yellow	146.00	₱ 750.00	₱ 109,500.00	825	120,450	30,112.50	₱ 0.91	₱ 3.64		
Total							119,350	29,838	₱ 2.73	₱ 10.91	22	656,425

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Deskjet 1280 HP OfficejetK7100	HP 96	Black	19.00	₱ 1,260.00	₱ 23,940.00	A4	860	16,340	4,085.00	₱ 1.47	₱ 5.86	5	20,425
	HP 97	Tri Color	21.00	₱ 1,350.00	₱ 28,350.00		560	11,760	2,940	₱ 2.41	₱ 9.64		
	Total							11,760	2,940	₱ 2.41	₱ 9.64	5	14,700

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Colorjet CP1515n	HP CB540	Black			₱ -	A4		-	-	#DIV/0!	#DIV/0!		-
	HP CB541	Cyan			₱ -			-	-	#DIV/0!	#DIV/0!		
	HP CB543	Magenta			₱ -			-	-	#DIV/0!	#DIV/0!		
	HP CB543	Yellow			₱ -			-	-	#DIV/0!	#DIV/0!		
	Total							-	-	#DIV/0!	#DIV/0!		-

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Color Laserjet	HP CE740	Black	1.00	₱ 6,500.00	₱ 6,500.00	A4	7,000	7,000	1,400.	₱ 0.93	₱ 3.71		-

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CP5225								00					
	HP CE741	Cyan	1.00	₱ 11,400.00	₱ 11,400.00	7,300	7,300	1,460.00	₱ 1.56	₱ 6.25			
	HP CE742	Magenta	1.00	₱ 11,400.00	₱ 11,400.00	7,300	7,300	1,460.00	₱ 1.56	₱ 6.25			
	HP CE743	Yellow	1.00	₱ 11,400.00	₱ 11,400.00	7,300	7,300	1,460.00	₱ 1.56	₱ 6.25			
	Total						7,300	1,460	₱ 4.68	₱ 18.74			-

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP OfficejetK7100	HP 15	Black	2.00	₱ 1,325.00	₱ 2,650.00	A4	500	1,000	250.00	₱ 2.65	₱ 10.60	1	250

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Lasejet P1102	HP CE285A	Black	2.00	₱ 3,000.00	₱ 6,000.00	A4	80	160	40.00	₱ 37.50	₱ 150.00	3	120

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Laserjet P2035n	HP TONER 05A REFILL	Black	-	₱ 1,400.00	₱ -	A4	2,300	-	-	#DIV/0!	#DIV/0!		-

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
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HP Deskjet Ink Advantage 1015 HP Laserjet 1020	HP TONER 12A	Black	8.00	₱ 1,200.00	₱ 9,600.00	A4	2,000	16,000	4,000.00	₱ 0.60	₱ 2.40	2	8,000
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			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Lasejet M1522nf	HP TONER 36A	Black	4.00	₱ 1,200.00	₱ 4,800.00	A4	2,000	8,000	2,000.00	₱ 0.60	₱ 2.40	2	4,000

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP LASERJET P3015 HP LASERJET P3016	HP TONER 55A	Black	64.00	₱ 3,250.00	₱ 208,000.00	A4	6,000	384,000	96,000	₱ 0.54	₱ 2.17	4	384,000

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
	HP TONER 78A	Black	4.00	₱ 1,400.00	₱ 5,600.00	A4	2,100	8,400	2,100	₱ 0.67	₱ 2.67		-

			AM Consumption	Selling Price	Ave. Price	Paper Size	Yield @5%	Ave. Yield	Yield @20%	Cost @5%	@20%	Qty	Document Volume
HP Laserjet P1102 HP Laserjet P1102w	HP TONER 85A	Black	33.00	₱ 1,400.00	₱ 46,200.00	A4	1,600	52,800	13,200	₱ 0.88	₱ 3.50	7	92,400

1,753,597

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